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Page 011		× × ×	bar bar bar	** jferko			** esalato ** esalato	9 0 9 2 2 2
	Dist Amount	139.28 202.94 342.22*	42.61 38.76 30.15 29.69 141.21*	2,500.00	2,983.43*		55.23 79.76 134.99*	245.00 47.31 52.91 345.22*
6 11:29:32 AM		& POSTAGE & POSTAGE			ENDITURE		& POSTAGE & POSTAGE	- ELLIS H - ELLIS H - ELLIS H
03/21/16	Account Description	OFFICE SUPPLIES OFFICE SUPPLIES	ELECTRIC ELECTRIC ELECTRIC ELECTRIC	AUDIT FUND	Total FOREST PRESERVE EXPENDITURE		OFFICE SUPPLIES OFFICE SUPPLIES	GROUNDS & MAINT GROUNDS & MAINT GROUNDS & MAINT
ms Listing	Budget #	27020006200	27020006351 27020006351 27020006351 27020006351	27020006549	Total FOF		27021007077 27021007077	27021007080 27021007080 27021007080
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COMBINED Supplemental Claims Listing	Description	08-01 01/09/16 08-01 03/11/16	HARRIS HARRIS RICHARD YOUNG JAY WOODS	FP AUDIT			INK CARTRIDGE WHITE POSTER BOARD	HOUSE CLEANING VACUUM BAGS, CARPET WOOD GLUE, WASHERS,
	Invoice #	[I 9002067954 [I 9002238314	03/2/16 FEB 29 2016 02/29/16 03/03/16	973787			03272016 3212016	21252 342016 38182
wim Kendall County	Name FOREST PRESERVE EXPENDITURE	KONICA MINOLTA BUSINESS SOLUTI KONICA MINOLTA BUSINESS SOLUTI	CHAMPION ENERGY, LLC. COMMONWEALTH EDISON COMMONWEALTH EDISON COMMONWEALTH EDISON	WIPFLI		ELLIS HOUSE	FIRST NATIONAL BANK OMAHA SAM'S CLUB/GEMB	CLEAN-TECH OF IL INC. CONCAD CO. MENARDS
frmPrtClaim	Vendor#	230 111514 231 111514	232 030794 233 031510 234 031510 235 031510	236 231010			237 060304 238 190110	239 031216 240 031559 241 130506

frmPrtClaim	laim Kendall County		COMBINED Supplemental		Claims Listing	03/21/16 11:29:32	AM	Page 012
Vendor#	Name	Invoice #	Description	Date	Budget #	Account Description	Dist Amount	
					Total ELL	ELLIS HOUSE	480.21*	
	ELLIS BARN							
242 130506 243 130506	MENARDS MENARDS	38144 38972	ANT KILLER, FLASHLIG BOSCH MARATHON, PUTT	03/24/16	27021017080 27021017080	GROUNDS & MAINT - ELLIS B GROUNDS & MAINT - ELLIS B	50.98 15.56 66.54*	esalato ** esalato
					Total ELL	ELLIS BARN	66.54*	
	ELLIS GROUNDS							
244 130506 245 130506	MENARDS MENARDS	37945 38972	BOLDTS, WASHERS, SCR BOSCH MARATHON, PUTT	03/24/16	27021027080 27021027080	GROUNDS & MAINT - ELLIS G GROUNDS & MAINT - ELLIS G	11.54 19.94 31.48*	esalato ** esalato
					Total ELLIS	IS GROUNDS	31.48*	
	ELLIS CAMPS							
246 101297	JOHN DEERE FINANCIAL	2272016	HORSE FEED	03/24/16	27021107082	ANIMAL CARE & SUPPLIES -	14.08	** esalato
247 061594 248 101300	FOX VALLEY EQUINE PRACTICE JOHN RYAN HORSESHOEING	2292016 392016	HORSE EXAMINATIONS FERRIER FEES	03/24/16	27021107084 27021107084	VET & FARRIER - ELLIS CAM VET & FARRIER - ELLIS CAM	385.75 43.75 429.50*	** esalato ** esalato
					Total ELLIS CAMP	IS CAMPS	443.58*	
	ELLIS RIDING LESSONS							
249 101297	JOHN DEERE FINANCIAL	2272016	HORSE FEED	03/24/16	27021117082	ANIMAL CARE & SUPPLIES -	14.09*	** esalato
250 061594 251 101300	FOX VALLEY EQUINE PRACTICE JOHN RYAN HORSESHOEING	2292016 392016	HORSE EXAMINATIONS FERRIER FEES	03/24/16	27021117084 27021117084	VET & FARRIER - ELLIS RID VET & FARRIER - ELLIS RID	771.50 87.50 859.00*	** esalato ** esalato
					Total ELLIS	IS RIDING LESSONS	873.09*	
	ELLIS BIRTHDAY PARTIES							
252 101297	JOHN DEERE FINANCIAL	2272016	HORSE FEED	03/24/16	27021127082	ANIMAL CARE & SUPPLIES -	18.78	** esalato
253 061594 254 101300	FOX VALLEY EQUINE PRACTICE JOHN RYAN HORSESHOEING	2292016 392016	HORSE EXAMINATIONS FERRIER FEES	03/24/16	27021127084 27021127084	VET & FERRIER - ELLIS B-D VET & FERRIER - ELLIS B-D	385.75 43.75 429.50*	** esalato ** esalato
					Total ELI	Total ELLIS BIRTHDAY PARTIES	448.28*	
	ELLIS WEDDINGS							
255 060304 256 060304	FIRST NATIONAL BANK OMAHA FIRST NATIONAL BANK OMAHA	03272016 03272016	ICE AND POP FOR BRID ICE FOR BRIDAL EXPO	03/24/16	27021207081 27021207081	PROMO/PUBLICITY - ELLIS W PROMO/PUBLICITY - ELLIS W	30.23	** esalato

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03/21/16	Account Description	PROMO/PUBLICITY - ELLIS	ELLIS SECURITY DEPOSIT ELLIS SECURITY DEPOSIT	CREDIT CARD FEE EXP -	Total ELLIS WEDDINGS		HOOVER - GAS HOOVER - GAS HOOVER - GAS HOOVER - GAS HOOVER - GAS HOOVER - GAS HOOVER - GAS	HOOVER - ELECTRIC HOOVER - ELECTRIC HOOVER - ELECTRIC HOOVER - ELECTRIC HOOVER - ELECTRIC	HOOVER - BUILDING MAINTEN HOOVER - BUILDING MAINTEN HOOVER - BUILDING MAINTEN	HOOVER SECURITY DEPOSIT HOOVER SECURITY DEPOSIT HOOVER SECURITY DEPOSIT	VER		ENV EDUC - SCHOOL PROG	Total ENV ED SCHOOL
ns Listing	Budget #	27021207081	27021207088 27021207088	27021207090	Total ELL		27022006860 27022006860 27022006860 27022006860 27022006860 27022006860 27022006860	27022006861 27022006861 27022006861 27022006861 27022006861	27022006864 27022006864 27022006864	27022007088 27022007088 27022007088	Total HOOVER		27023016849	Total ENV
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COMBINED Supplemental Claims Listing	Description	BRIDAL EXPO PROGRAMS	REIMBURSE SECURITY D REIMBURSE SECURITY D	LATE FEE			HO MAINT MEADOWHAWK HO HOUSE HO BASE BLAZING STAR KINGEISHER ROOKERY MOONSEED	HO BATHHOUSE HO MULTIPLE HO MULTIPLE A HO BATHHOUSE HO HOUSE	GEOTHERMAL MAINT HVAC-BUNKHOUSES HAND SOAP	BUNKHOUSE SEC DEP RE BUNKHOUSE SECDEP REF ML SEC DEP REFUND			FOSSIL PROGRAM-SAND	
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aim Kendall County	Name	KENDALL PRINTING	AMANDA HILL LYNETTE RIVERA	SAM'S CLUB/GEMB		HOOVER	NICOR NICOR NICOR NICOR NICOR NICOR NICOR	CHAMPION ENERGY, LLC. CHAMPION ENERGY, LLC. COMMONWEALTH EDISON COMMONWEALTH EDISON COMMONWEALTH EDISON	ARTLIP AND SONS INC R.J. O'NEIL, INC UNIQUE PRODUCTS & SERVICE	DAN KADOLPH JIM LARSON JOHN CONNON		ENV ED SCHOOL	MENARDS	
frmPrtClaim	Vendor#	257 110567	258 080980 259 181010	260 190110			261 140937 262 140937 263 140937 264 140937 266 140937 267 140937 268 140937	269 030794 270 030794 271 031510 272 031510 273 031510	274 011850 275 180081 276 211430	277 265211 278 265212 279 265213			280 130506	

frmPrtClaim	Claim Kendall County		COMBINED Supplemental Claims Listing	nental Clain	ns Listing	03/21/16	11:29:32 AM	Page 014	
Vendor#	# Name	Invoice #	Description	Date	Budget #	Account Description	Dist Amount		
	ENV ED NATURAL BEGINNINGS								
281 070789	MEGAN GESSLER	MAR 8 2016	NB TADPOLES	03/24/16	27023036849	ENV EDUC - NATURAL BEGINN	NN 40.90	*	bantrim
					Total ENV	Total ENV ED NATURAL BEGINNINGS	*06.90*	*06	
	ENV ED LAWS OF NATURE								
282 011204	ALBERTSON'S	03/03/16	PET SUPPLIES	03/24/16	03/24/16 27023056849	ENV EDUC - LAWS OF NATURE	RE 3.46*	_	bantrim
					Total ENV	Total ENV ED LAWS OF NATURE	3.46*	*91	
	GROUNDS & NATURAL RESOURCES								
283 071807	GRAINCO F.S. INC	78000016	TIRE-ZTRAC MOWER	03/24/16	27025006216	EQUIP - GROUNDS & NATURAL	AL 17.49*		bantrim
284 110531	KENDALL CO HIGHWAY DEPT	FEB 2016	GAS/DIESEL: FEBRUARY	03/24/16	27025006217	FUEL - GAS & OIL	784.71	7] bantrim 7]*	rim
285 140937	NICOR	03/11/16-1	HARRIS	03/24/16	27025006848	GAS - GROUNDS & NATURAL	. R 130.80	0 bantrim 00*	rim
286 130506 287 251493	MENARDS YORKVILLE ACE & RADIO SHACK	38174 158923	ICE MELT, TAPE HA SHOP DOOR	03/24/16	27025007089 27025007089	SUPPLIES - SHOP SUPPLIES - SHOP	38.74 17.74 56.48*	74 bantrim 74 bantrim 18*	rim
					Total GRO	Total GROUNDS & NATURAL RESOURCES	989.48*	*	

bantrim
2,800.00
PROJECT FUND EXPENSES
95020006850
03/24/16
MARAMECH RESTORATION
2/22-3/10/16
BRYON WALTERS
335 230350

2,800.00\*

Total FP BOND PROCEEDS 2007

## Total Forest Preserve \$15,338.98

### Ellis House Equestrian Center

### MAINTENANCE AND REPAIR ACTIVITIES

Replacement of the five window units identified as requiring immediate action, bride's room, office, on-rite resident's unit, and 2 window units in dining room. Andersen 400 series windows were requested for quoting; the units will be prefinished white interior; this feature will provide the added benefits of a 10-year warranty and not requiring additional cost of painting. Replacement configuration will be exactly as it is existing presently. Listed below are the 3 bids submitted.

 Window Pros Inc.
 2425 Von Esch Rd Unit C Plainfield, Illinois 60586 \$18,299.83

Big Ben Builders
 810 Teri Lane
 Yorkville, Illinois 60560

\$18,234.00

A & B Exteriors LLC
 2300 E Church St. Suite 5
 Sandwich, Illinois 60548

\$21,836.21

### Page indow Pros Inc. Window Service Specialist

### Window Pros Inc.

2425 Von Esch Rd Unit C, Plainfield IL 60586 PH 815-609-6022 FX 815-609-6023

### Windowproschicago.com







### CERTIFIED INSTALLER

### PROPOSAL

TODAY'S DATE	JOB NAME	
3/9/16	Ellis House	
EXPIRES	JOB LOCATION	
5/9/16	13986 McKanna Road Minooka IL	

We propose hereby to furnish material and labor necessary for the completion of:

### Replace existing window units with new Andersen 400 series Permashield casement units.

Remove existing cedar exterior trim. Remove the five complete existing window units. Then prepping the rough opening by checking for plumb, level & square and any rotted wood at sill or side rails. Removing and replacing the sill plate is the only wood framing or decking quoted in this bid. No rotted 2x4 framing has been quoted for replacing at this time. Install the new units with specs listed on following, per manufacturer's recommended installation instruction and local building codes. Reinstall existing cedar exterior trim. Insulate and caulk the exterior units at the frame with color match to complete the installation. Install up to 1x6 interior flat casing. No painting or staining has been quoted in this bid. Clean all work related material for job site. No interior work to be performed at this time.

### 400 SERIES **CASEMENT WINDOW**

- Maximizes unobstructed view
- Five exterior colors
- Natural pine or white interiors
- Energy efficient
- Dual-layer, compressible bulb weatherstripping seals out dust, wind and water
- Extensive hardware selection
- Single-actuation handle releases or secures all locking points with one easy motion

Window Pros Inc. shall be responsible for obtaining any city/village building permits, licenses and bonds; however, the cost shall be the expense of the homeowner.

Complete unit: Includes frame, sash, hardware, extension jambs, and casing. A unit can be a single, double or triple casement as specified Frame only: Only includes frame-reuses existing sash, hardware, extension jambs and casing unless otherwise noted Extension jamb: Flat wood parts that are applied to the inside edges of the window jamb to extend its width and adapt to a thicker wall.

Casing: A decorative molding that covers the inside edge of the jambs and the rough opening between the window units and the wall. Window Pros is not responsible for painting, staining or other finishing of trim, casings or replaced products or product components.

Window Pros is not responsible for moving furniture or for the removal or reinstallation of any window treatments, or other window coverings, security system contacts, wires or other components

We propose hereby to furn	iish material and labor – complete in accorda	nce with above specifications for the sum of:
Seventeen thousand	nine hundred fifty-five 83/100	dollars ( \$_17,955.83)
Payment as follows:	\$9055.83 @ signing and \$89	00.00. @ completion
Any alteration or deviation from ab estimate. All agreements continge fully covered by Workmen's Compe	ove specifications involving extra costs will be executed on nt upon strikes, accidents or delays beyond our control. O ensation Insurance. If either party commences legal action	nanlike manner according to specifications submitted, per standard practices by upon written orders, and will become an extra charge over and above the wner to carry fire, tornado and other necessary insurance. Our workers are to enforce its rights pursuant to this agreement, the prevailing party in sail ating to said legal action, as determined by a court of competent jurisdiction.
	<b>SAL</b> The above prices, specifications and cor e work as specified. Payment will be made	nditions are satisfactory and are hereby accepted. as outlined above. Date
X		
	e service work listed above is accepted by me	
Signature X		Date

أ

0002 2 1' 2" x 1' 0"/1' 2" x 4' 11 3/8" (F/F)

Dining room North wall box bay

RO Size = 1' 2 1/2" W x 6' 2" H Unit Size = 1' 2" W x 6' 1 3/8" H

Composite Unit, White/Pre-finished White, High Performance Low-E4 Glass, No Grille(s), Mulling Location: Job Site, Mull Type: Support Mull - Field Applied, Mull Priority: Horizontal

Zone: Northern

Unit U-Factor SHGC ENERGY STAR® Certified

1 0.27 0.33 Yes 2 0.27 0.33 Yes

0003 4 1' 2" x 4' 11 3/8" (F)

Dining room North wall

RO Size = 1' 2 1/2" W x 5' 0" H Unit Size = 1' 2" W x 4' 11 3/8" H

Unit, Rectangle, White/Pre-finished White, High Performance Low-E4 Glass, (Includes 4 9/16" Factory Applied Pre-finished White Extension Jambs)

Zone: Northern

U-Factor: 0.27, SHGC: 0.33, ENERGY STAR® Certified: Yes



0004 2 C24 (LR)

Office South, 2nd FI East

RO Size = 4' 0 1/2" W x 4' 0 1/2" H Unit Size = 4' 0" W x 4' 0" H

Unit, White/White - Factory Painted, LR Handing, (All Sash) High Performance Low-E4 Glass (Includes 4 9/16" Factory Applied White - Painted Complete Unit Extension Jambs)

Insect Screen, White

Hardware Pack, PSC, Traditional Folding - White

Zone: Northern

U-Factor: 0.28, SHGC: 0.32, ENERGY STAR® Certified: Yes



0006 2 CTR32010/C35 (F/LSR)

Dining room North wall

RO Size = 6' 0 3/8" W x 6' 0 1/2" H Unit Size = 5' 11 7/8" W x 6' 0" H

Composite Unit, White/White - Factory Painted, High Performance Low-E4 Left-Center-Right\*High Performance Low-E4 Left-Center-Right Glass, No Grille, 4 9/16" Clear Pine Complete Unit, Job Site, Mulling Location: Job Site, Mull Type: Narrow Transom, Mull Priority: Horizontal

Insect Screen, White

Hardware Pack, PSC, Traditional Folding - White

EXT JAMB, 4 9/16 WALL PR

EXT JAMB, 4 9/16 PR

Zone: Northern

Unit U-Factor SHGC ENERGY STAR® Certified

1 0.27 0.34 Yes 2 0.28 0.32 Yes



0007 1 P6045 (F)

Bridal room West

RO Size = 6' 0 3/8" W x 4' 5 3/8" H Unit Size = 5' 11 7/8" W x 4' 4 13/16" H

Unit, White/White - Factory Painted, High Performance Low-E4 Glass (Includes 4 9/16" Factory Applied White - Painted Thick Complete Unit Extension Jambs)

Zone: Northern

U-Factor: 0.26, SHGC: 0.34, ENERGY STAR® Certified: Yes

It would be approx. \$304.00 more for a triple casement vs a picture unit for the bride's room.

Thanks

Angela Vallarta

Window Pros, Inc.

815-609-6022

----Original Message----

From: Marty Vick [mailto:MVick@co.kendall.il.us]

Sent: Wednesday, March 09, 2016 1:32 PM

To: Window Pros <windowpros@comcast.net>

Subject: RE: Window replacement quote

?Please let me know what the extra cost would be if we wanted to do a left-center-right in the bride's room.

February 29, 2016 Revised: March 22,2016

Barry J. Niles 810 Teri Lane Yorkville, IL 60560

Kendall County Forrest Preserve District Ellis House & Equestrian Center 13986 McKenna Road Minooka, IL 60447

Dear Mr. Vick,

I am most willing to assist you in your endeavor to remove the effected windows that are obviously deteriorating. In order to keep the Ellis House in a pristine condition, a regiment of maintenance must be followed. As you know, the investment that the Kendall County residents have in this structure will only lessen if not maintained properly.

As requested by you, I have evaluated the extent of damage that has occurred over a lengthy period of time, due to little maintenance. The original windows had design flaws that allowed moisture to infiltrate in to the units from the top, resulting in the rotting of the windows. Without removing the windows, it is unclear as to how much damage may have occurred in the structural framing, if any.

The following Proposal is based upon the assumption that there is **no** structural damage to the framing materials and that any additional work will be unnecessary. However, upon removing the windows, an evaluation of the framing members will be evident at that time. If any additional work is necessary, it would be most helpful to have a preauthorization by your superiors to perform the additional work as needed. This will allow the window installation project to progress as expediently as possible.

The Proposal submitted, if accepted, will require the signature of an authorized representative of Kendall County in order to execute the contract. In addition, the Proposal assumes that all materials used at the Ellis House will be included under the umbrella of the Kendall County Tax Exempt status. If this assumption is not the correct, it will be necessary to adjust the Proposal to reflect taxes on the materials used in this project. If accepted, please sign both copies and return one executed copy to the address above.

Thank you for the opportunity to assist you in this project,

Barry L Niles

Revised: March 22, 2016

Barry J. Niles 810 Teri Lane Yorkville, IL 60560

Job Name: County of Kendall Ellis House - Window Replacement

### Job Scope:

Removal of (9) rotted windows, remove interior trim parts and extension jambs, reinstall Andersen 400 series High Performance LowE4 glass windows with prefinished white interior trim, hardware and insect screens are to be white, reinstall new interior trim parts, remove rotted exterior cedar trim boards, reinstall new exterior cedar trim boards, and install metal galvanized drip edge above windows. All work to reinstall interior and exterior trim parts are to match existing trim parts as close as possible. (Finish painting and staining are to be performed by others)

General Liability Insurance is based upon a per job basis. Upon acceptance of this proposal, a *Certificate of Insurance* will be provided to the Kendall County representative overseeing the construction of this job. This proposed contract price will expire on April 30, 2016 if not executed by that time.

### Proposal:

All material and labor, as described above, will be be performed with quality workmanship and in a timely manner for Eighteen thousand two hundred thirty four dollars and no 100's (\$18,234.00).

(The above proposed contract prices assumes that the Kendall County Tax Exempt status can be applied to all materials purchased to be used at the Ellis House.)

Barry J. Niles	
I,(Print Name)	, an authorized representative of the County of Kendall,
hereby, accept the proposal as specific been authorized to allow the use of purchasing materials to be used for	fied above, for the amount of \$18,234.00, and further, I have the Kendall County Tax Exempt status for the sole use of the replacement of windows at the Ellis House, Minooka,
Kendall County, IL.  (Authorized Signature)	(Date Executed)





>> Fax: 866-634-3168>> IL Lic# 104.015799

Proposal

03/11/16

Kendall County Forest Preserve - Ellis House & Equestrian Center Attn: Marty Vick 13986 Mckanna Road Minooka, IL 630-913-2039 mvick@co.kendall.il.us

The following work is proposed for the above address:

### Window Replacement:

- -Remove (5) window sections & haul away
- -Remove interior and exterior trim
- -Install (5) new window sections see options below
- -Build interior jamb extensions
- -Install new insulation around windows
- -Install new pine interior trim around windows, prime white
- -Install moisture barrier tape around windows on exterior
- -Install new cedar exterior trim, prime white

### Option 1: Anderson Windows - Casements

- (1) Picture; Unit 74" x 56", White/White; Low-E4 Glass
- (2) Twin Casement; Composite Unit 49 7/8" x 50", White/ White; Low-E4 Glass, Insect Screen (white)
- (2) Picture/Picture; Composite Unit 76 1/8" x 12", White/ White; Low-E4 Glass
- (2) Casement/Picture/Casement; Composite Unit 76" x 64", White/ White; Low-E4 Glass, Insect Screen (white)
- (6) Picture; Unit 16" x 64", White/ White; Low-E4 Glass
- (2) Picture; Unit 16" x 12", White/ White; Low-E4 Glass

### PROJECT PREPARATION AND EXPECTATIONS

\*The following is a list to help you prepare for the construction project and is considered an addendum to the contract

- 1. Please cover items in the attic to protect them during re-roofing projects.
- 2. Remove all screens from windows and doors. We are not responsible for any tears.
- 3. Remove all loose items from shelving and walls such as: pictures, mirrors, plates, etc. Hammering may create vibration that could shake these items off shelves and walls.
- 4. Although caution will be taken, some leaves or blooms and plants may be affected by the construction.
- 5. There are instances where minor damage to gutters is unavoidable, especially on very steep roofs or where there may be some rotten or rusted areas.
- We do not cover nail pops on drywall and/or preexisting damage that was not covered by your claim and / or written agreement.
- 7. The salesman will do an inside inspection for preexisting damage.
- Every effort will be taken to pick up all nails with a magnet; however, please watch for nails that
  may be embedded in the grass or shrubbery. Use bag on lawn mower, if possible, at least once
  after job is completed.
- It will be the homeowner's responsibility to have any TV satellite dish readjusted if the dish must be temporarily moved and reset during the construction process.
- 10. In the event bad decking on the roof needs replacement, we make every effort to make verbal contact with the homeowner. It is the homeowner's responsibility to pay for replaced decking (up to 3 sheets included, additional sheets @ \$40/sheet for ½" plywood, includes the cost of labor, material and dump fees)
- 11. You will be notified by phone prior to material deliveries and installation.
- 12. The 1st payment will be collected upon material delivery (usually the same day labor starts).
- 13. Should you have any questions, feel free to call your field supervisor.

ATLAS BOBCAT, LLC 5050 N RIVER ROAD SCHILLER PARK, IL 60176 (847) 678-3640

Document BV4340

NET 30

3/18/16 7:56

Sold To KENDALL COUNTY FOREST PRESERVE 110 W MADISON ST YORKVILLE IL 60560

Ship To

KIM KENDALL COUNTY FOREST PRESERVE 110 W MADISON ST FAX-630/553-4023 YORKVILLE IL 60560

630/553-4025

630/774-0520

Br Trk	Make	Mode	el Serial	Equipment	Meter	Sls	Customer P.O.	
011						0.67		-
	Ship		Description		E	ach	Amount	
	Taken	Ву	Yorkville 03 Counter SHIP COMPLETE		Ordered	3/18	/16	

THE FOLLOWING ESTIMATE INCLUDES A PM SERVICE, LOOK OVER OF MACHINE. BLOWER SWITCH REPLACED, WIPER ARM ATTACHED AND WORKING. MACHINE IS FOUND TO HAVE CREEP AND IS RECOMMENED TO RENUETRAL STEERING AND ELIMINATE MACHINE CREEP. THIS IS A SAFETY ISSUE AND ALSO KEEPS MACHINE FROM PUSHING AGAINST BRAKE PARTS AT A NUETRAL POSITION. ANY QUESTIONS PLEASE CON-TACT ANDY @ 630/553-0150. THANK YOU FOR ALLOWING US TO QUOTE YOUR NEEDS.

1	1		ML	6675177	KNOB	7.25	7.25
1	1	3	ML	7188371	ARM, WIP	67.54	67.54
1	1	3	ML	7188372	BLADE, W	20.34	20.34
1	1	1.7	ML	7023077	OIL, 10W	19.28	19.28
1	1	71	ML	6903117	FLUID, O	46.91	46.91
1	1	66	ML	7023078	OIL, 10W	46.17	46.17
1	1	3.	ML	6686926	FILTER,	34.97	34.97
1	1	30	ML	6667352	FILTER,	18.35	18.35
1	1	9	ML	6678233	FILTER,	10.48	10.48
1	1	15	ML	6661248	FILTER,	43.72	43.72
1	1	7	MI	6677983	FILTER,	34.97	34.97

CONTINUED

Page 3 of 3 03/18/2016 7:59 AM

From: Linas Snarskis Fax: (630) 553-7662

To: 16305534023@RCFAX Fax: +16305534023

ATLAS BOBCAT, LLC 5050 N RIVER ROAD SCHILLER PARK, IL 60176 (847) 678-3640

Customer \*\* PARTS ORDER \*\*
55788 \*\* QUOTE \*\*

Document BV4340

NET 30

3/18/16 7:56

Sold To KENDALL COUNTY FOREST PRESERVE 110 W MADISON ST YORKVILLE IL 60560

Ship To

KIM KENDALL COUNTY FOREST PRESERVE 110 W MADISON ST FAX-630/553-4023 YORKVILLE IL 60560

630/553-4025

630/774-0520

Br Trk Make	Model	Serial	Equipment	Meter	Sls	Customer	P.O.
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Ordr Ship	OH	Description		E	ach	Amount	
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NON TAX GOVERMENT E9956-4572-03 S08

.00

THANK YOU FOR YOUR ORDER

	Weight	58.9 lb	Total	1,261.90
				dep see: Not have had not men and not not
Authorized Signature				
	Date	Pulled By	Checke	d Dur



### 2600 East Route 34, Sandwich, IL 60548 (630)552-8058 fax (630)925-7575

KENDALL COUNTY FOREST			PHONE	DATE
KIM 630-774-0520		630-557-	4023 CITY	
YEAR	MAKE	MODEL	VIN	
EMAIL		CELL PH.		ODOMETER

### PARTS AND LABOR ESTIMATE

REPAIR	REPLACE	REPAIR DESCRIPTION	PARTS	TIME	LABOR	TOTAL COST
		FRONT PADS AND ROTORS	259.00	2.50	\$262.50	\$521.50
		REAR CLEAN AND ADJUST		2.00	\$210.00	\$210.00
					\$0.00	\$0.00
		TRANSMISSION COOLER LINES	105.00	3.90	\$409.50	\$514.50
		TRANS PANS AND GASKET FLUID	225.00	1.50	\$157.50	\$382.50
					\$0.00	\$0.00
					\$0.00	\$0.00
					\$0.00	\$0.00
					\$0.00	\$0.00
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					\$0.00	\$0.00
					\$0.00	\$0.00
					\$0.00	\$0.00

**TOTAL PARTS** 

\$589.00

THANK YOU FOR YOUR BUSINESS

TOTAL LABOR

\$1,039.50

**TOTAL TIME** 

9.9

Joremy / 3/16/14 Ko

TOTAL \$1,628.50



### Custom Manufacturing, Inc.

606 Delco Drive, P.O. Box 279

Clinton, WI 53525

608-676-2282 Fax: 608-676-2283

custom@inwave.com



3980

Please Indicate The Above Number When Ordering

Date: March15, 2016 Salesperson: Tina Forrest

Inquiry Date: Inquiry Number

To: Dave Guritz - Director Kendall County Forest Preserve District 110 West Madison Yorkville, IL 60560

Estimated Ship Date 4-6 weeks	Shipped VIA Advise best way	F.O.B Clinton, WI	Terms NET 30 days	
Quantity	Descri	ption	Price	Total
	Harris Forest Preserve			
1	48'Flat Bridge x 6' Wid Horizontal Railings on G		\$10,500.00	
	Freight		500.00	
		Total		\$11,000.00
	Optional: Prevailing Wage Installat	tion/Equipment Rental	6,000.00	
	Above prices do not include necessary permits.	e sales tax or any		
	Bridge Kit includes all Stee crossmembers, which are proxide primer finish, MCA thardware	redrilled and have a red		
	Bridge Kit Meets WI DNR Guidelines PUB-0 10,000# Load + 30/# per so			

We are pleased to submit the above quota	ation for your consideration. Should y	you place an order, be assured it will receive our
prompt attention. This quotation is valid	for 30 days. Thereafter it is subje	ect to change without notice.
BY: Ma timest		
BY: Ildia TISVest	ACCEPTED:	DATE:

### Kendall County Forest Preserve District, Illinois Summary of Underwriter RFP Responses

11-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	Chifo	RBC Capital Markets	Robert W. Baird & Co.	DA Davidson
Onderwiter	3/18/2016	3/18/2016	3/17/2016	3/18/2016
Proposal Received On:	7,10/2010	\$4.65.751.000	\$4.50 / \$1.000	\$7.50 / \$1,000
Underwriting Fee:	All included in the underwriting correct	All included in the underwriting spread	All included in the underwriting spread	All included in the underwriting spread
Estimated Additional Costs: Estimated Interest Rate Spread to the	All Ittinged in the diderwring spread			
AAA MMD (as of 3/10):			200	0.51%
2017	0.40%	0.39%	0.51%	0.51%
2018	0.45%	0.56%	0.61%	0.7.7%
2019	0.50%	%59.0	0.65%	0.75%
2020	0.55%	0.70%	0.70%	0.80%
2021	0.60%	0.75%	0.75%	0.85%
2022	0.65%	0.75%	0.75%	0.85%
2023	%07:0	0.76%	0.76%	0.86%
2024	0.75%	0.74%	0.84%	0.84%
2025	0.80%	0.79%	0.89%	0.84%
2026	0.80%	0.82%	0.92%	0.87%
Estimated True Interest Cost	2.6105%	2.6202%	2.7150%	2.7155%
(includes proposed Spread and Expenses)	Compliance beight and be described	One of the largest hank qualified underwriters in	Very large national underwriter of bank qualified	Experience with similarly rated credits, but most
General Experience:	carge arriount of rains quantitied experience nationally and ranked fourth in Illinois.	the nation. Very large sales force nationally.	issues and active in Illinois. Many competitive sales.	experience is outside of the State.
Specific Recent Illinois Experience with "A" Rated credits:	Strong experience with "A" category Illinois bank qualified transactions, including five already sold in 2016. Strong sales results on recent transactions, but still wider than what is being proposed here. Certain deals not highlighted in their proposal suggest higher interest rates than presented.	No specific Illinois "A" rated experience listed. Recently sold a Aa3 rated Illinois school district as similar spreads to their proposal for the District.	None specifically listed. Spreads proposed are based on a Aa3 rated issue recently sold. Experience with the District in 2012 and have worked for the DuPage Forest Preserve District recently.	Sold a similarly rated Illinois school transaction in 2015. Also worked as part of a syndicate on the competitive purchase of an A+ rated Illinois issuer recently.
Notes	Proposed interest rates seem aggressive based on recent comparables. Potentially around 0.1%. Also, concerns regarding some of their recent transaction which they have not highlighted in the proposal.			

### Kendall County Forest Preserve District, Illinois Summary of Underwriter RFP Responses

Proposal Received On: Underwriting Fee:		Bernardi Securities	Fifth Third Securities	Piper Jamray
Underwriting Fee:	3/18/2016	3/18/2016	3/17/2016	3/16/2016
	\$4.20 / \$1,000	\$5.20 / \$1,000	\$6.00 / \$1,000	\$5.25 / \$1,000
Estimated Additional Costs:	All included in the underwriting spread	All included in the underwriting spread	All included in the underwriting spread	All included in the underwriting spread
Estimated Interest Rate Spread to the				
2017	0.66%	0.26%	0.76%	0.84%
2018	0.66%	0.61%	0.86%	%86:0
2019	0.65%	0.80%	0.95%	1.08%
2020	0.71%	0.85%	1.00%	1.18%
2021	0.78%	%06'0	1.05%	1.28%
2022	0.84%	0.95%	1.10%	1.38%
2023	0.89%	0.96%	1.16%	1.48%
2024	0.93%	%66.0	1.14%	1.48%
2025	0.97%	%66.0	1.14%	1.48%
2026	0.97%	1.02%	1.12%	1.48%
Estimated True Interest Cost (includes proposed Spread and Expenses)	2.7792%	2.8306%	2.9714%	3.3054%
General Experience:	Top ten competitive underwriter nationally. Growing experience in Illinois.	Underwrote the District's 2015 band issue. Large underwriter of bank qualified Illinois issues. Most experience with Illinois County level issuers.	Midwest presence with growing experience level in Illinois. A bank qualified focus.	Active in the nation as well as experience in the State. Growing private placement practice.
Specific Recent Illinois Experience with "A" Rated credits:	Recent experience with Illinois issuers is highlighted, both competitive and negotiated sales. Comparables issues listed are from other states.	Proposal lists several transactions with "A" category or lower, each that priced very well as compared to other recent sales. Most recent and comparable is a Rock Falls School District 301 that priced in late January. Spreads similar to those proposed here and better than several competitors.	Some recent experience, but no specific negotiated "A" rated issues to point to. Recently comparables are in the AA rating category.	No direct "A" rated experience with Illinois issuers to list.
Notes				Provided an alternative proposal for a private placement with an indicative rate much lower than their proposed rates for a public sale. However, indicative is in line with where others are proposing for a public sale. Shift in sale method would significantly delay schedule if the proposing bank does not follow through.

### **RESPONSE TO**

### REQUEST FOR PROPOSALS FOR UNDERWRITING SERVICES

**FOR** 

### Kendall County Forest Preserve



MARCH 18, 2016

STIFEL

### 1. UNDERWRITING SPREAD

Please state a spread (in dollars per Bond) representing your firm's total compensation. Does this fee include the expenses described in question 2 below?

Stifel would charge a spread of \$4.50 per bond for this transaction.

### 2. ESTIMATED EXPENSES

The District expects to pay for printing of the official statement, its attorney's fees, bond registrar/paying agent fees, bond counsel fees and financial advisor fees. Please provide an itemized estimate of additional third party expenses (such as underwriter's counsel fees, IPREO, DTC, Day Loan) that you would expect to pay. If you expect the District to pay for any of such expenses please so indicate.

All third party expenses, such as DTC, IPREO, etc. would be paid by Stifel and not charged to the District. Estimated expenses are listed below.

Estimated Expen	ses
IPREO System	\$639
DTC Fee	\$800
CUSIP Fees	\$385
Day Loan Fee	N/A
Continuing Disclosure Report	\$600
Underwriter's Counsel	\$4,000

### 3. INTERNAL REVIEW AND MARKETING

Will underwriting of the Bonds need to be presented to any internal credit committee of your firm? Assuming notification of appointment of your firm as the underwriter on April 5, 2016, will your firm be able to sell the Bonds by the week of April 18? Will this timing allow sufficient time to market the Bonds?

There will be no need for an internal review of the credit given the size and described credit rating for the bonds. We will need to complete a due diligence review, including past continuing disclosure compliance. Our only restriction is that we cannot post a POS prior to our review and sign-off on past continuing disclosure and current POS description of that past compliance. That process typically takes approximately five days. However, Stifel believes that, if appointed as underwriter by April 5<sup>th</sup>, we will be able to successfully market and sell the bonds the week of April 18<sup>th</sup>.

### 4. ESTIMATED INTEREST RATES & SPREADS

Please provide your proposed estimated interest rates on the Bonds based upon current market conditions as of March 10, 2016. For your estimated scale, please indicate the spread to the AAA MMD at which you would expect the Bonds to be priced based on the District's Moody's rating and assuming the District utilizes municipal bond insurance on the transaction. Please assume that the District's bonds are not subject to optional redemption prior to maturity.

Below, please find an estimate of Stifel's proposed rates and spreads as of March 10, 2016, for an insured, bank-qualified "A" underlying rating issue.

Estimate E			est Rates as derlying Ra	of March 10, 2016 ting
Maturity Jan. 1	% Coupon	% Yield	% MMD	Spread to MMD
2017	4.00	0.89	0.49	0.40
2018	4.00	1.09	0.64	0.45
2019	4.00	1.30	0.80	0.50
2020	4.00	1.50	0.95	0.55
2021	4.00	1.70	1.10	0.60
2022	4.00	1.90	1.25	0.65
2023	4.00	2.14	1.44	0.70
2024	4.00	2.36	1.61	0.75
2025	4.00	2.56	1.76	0.80
2026	4.00	2.68	. 1.88	0.80

### 5. FIRM EXPERIENCE

Please provide information on your firm's experience in Illinois with recent sales of securities comparable to the Bonds. We ask that you limit the information on your firm's recent comparable sales, focusing on Bank Qualified issues in the single "A" rating category sold via negotiated sale. Please include the date of the sale, the spread per maturity to the AAA MMD and any other descriptive information you deem important. It is important that these comparable substantiate the estimated interest rate scale proposed in Question 4.

### BANK QUALIFIED INDUSTRY LEADER

Stifel has extensive experience in the pricing and distribution of both taxable and tax-exempt, or non-taxable, bonds. Stifel has consistently been a top national underwriter of bonds. This includes a strong Bank Qualified distribution network. In 2015, Stifel sold 194 negotiated Bank Qualified issues, for a total

par of \$1.058 billion. As the table to the right shows, this experience made Stifel the 2<sup>nd</sup> most prolific Bank Qualified bond underwriter in the nation.

As a result of all of this varied experience, Stifel is confident in our ability to successfully market the District's Bonds to provide the lowest cost of borrowing.

In Illinois, Stifel was ranked 4<sup>th</sup> in total bank qualified par underwritten for 2015. This excludes 40 transactions we privately placed for clients, the vast majority of which were bank qualified. Historically, Stifel has been very active in underwriting bank qualified bonds in Illinois. Over the past two years, Stifel has underwritten 61 bank qualified financings for a total par over \$302 million in Illinois either competitively or via negotiated sale, as the table details below.

Nationa 2015 Neg	National Bank Qualified Financings 2015 Negotiated Issues (Ranked by Par)				
Rank	Firm	Par Amount (US\$ mil)	Mkt. Share		
1	RBC Capital Markets	\$1,300	10.1%		
2	STIFEL	1,058	8.2		
3	Piper Jaffray	964	7.5		
4	Robert W Baird	862	6.7		
5	D A Davidson	812	6.3		
6	Raymond James	755	5.9		
7	George K Baum	507	4.0		
8	PNC Financial	444	3.5		
9	Ameritas	388	3.0		
10	LJ Hart	373	2.9		
11	Roosevelt & Cross	354	2.8		
12	Fifth Third	346	2.7		
13	Janney	306	2.4		
14	Samco	276	2.1		
15	Boenning & Scattergood	246	1.9		
16	Dougherty & Company	231	1.8		
17	Northland Securities	224	1.7		
18	William Blair	222	1.7		
19	Bernardi Securities	201	1.6		
20	HSE & Co	201	1.6		

Source: SDC (True Economics to Book) negotiated Bank Qualified transactions ranked by par
\*As of January 1, 2016

	Stifel Illinois Bank Qualified Financings Jan. 1, 2014 to March 1, 2016				
Bid	Dated Date	Issuer	Par		
Negotiated	01/09/2014	DeLand-Weldon CUSD 57	\$1,750,000		
Negotiated	02/12/2014	Centralia THSD #200	\$8,935,000		
Negotiated	02/13/2014	Pekin Community High School District 303	\$3,240,000		
Negotiated	02/13/2014	Pekin Community High School District 303	\$1,135,000		
Negotiated	03/03/2014	Arthur CUSD 305	\$2,100,000		
Negotiated	03/05/2014	Edwardsville CUSchool District #7	\$5,005,000		
Negotiated	03/06/2014	Belleville Township High School District #201	\$7,130,000		
Negotiated	03/11/2014	Lebanon Community Unit School District #9	\$7,500,000		
Negotiated	03/11/2014	Gurnee School District #56	\$9,750,000		

### STIFEL

Negotiated	04/01/2014	Ball-Chatham Community Unit School District #5	\$6,610,000
Negotiated	04/01/2014	Ball-Chatham Community Unit School District #5	\$2,705,000
Negotiated	05/08/2014	Orion School District #223	\$3,400,000
Negotiated	05/22/2014	Flora, City of	\$6,335,000
Negotiated	06/03/2014	Brown CUSD 1	\$3,490,000
Negotiated	06/09/2014	Hillsboro CUSD #3	\$5,325,000
Negotiated	06/18/2014	Woodstock, City of	\$4,700,000
Negotiated	07/02/2014	Pikeland Community Unit School District #10	\$1,015,000
Negotiated	07/02/2014	Pikeland Community Unit School District #10	\$650,000
Negotiated	07/08/2014	Mascoutah School District #19	\$9,700,000
Negotiated	08/12/2014	Metropolis, City of	\$9,225,000
Negotiated	09/16/2014	O'Fallon THSD 203	\$9,570,000
Negotiated	10/06/2014	Belvidere CUSD 100	\$9,190,000
Negotiated	10/07/2014	Woodstock, City of	\$1,135,000
Negotiated	11/12/2014	Jasper School District #1	\$3,090,000
Negotiated	12/10/2014	Belleville, City of	\$9,495,000
Negotiated	12/22/2014	Somonauk CUSD #432	\$2,395,000
Negotiated	12/30/2014	Roxana CUSD School District #1	\$4,090,000
Negotiated	01/05/2015	Johnsburg CUSD #12	\$9,120,000
Negotiated	01/08/2015	Black Hawk Community College Dist #503	\$3,210,000
Negotiated	01/08/2015	Black Hawk Community College Dist #503	\$6,145,000
Negotiated	01/22/2015	Roxana CUSD School District #1	\$5,730,000
Negotiated	01/29/2015	Wilmington CUSD 209U	\$4,910,000
Negotiated	02/13/2015	Wolf Branch School District #113	\$2,860,000
Negotiated	03/25/2015	Flora, City of	\$2,200,000
Negotiated	04/09/2015	Gurnee School District #56	\$9,035,000
Negotiated	04/10/2015	Wolf Branch School District #113	\$245,000
Negotiated	04/22/2015	Highland CUSD 5	\$4,715,000
Negotiated	04/28/2015	Mascoutah School District #19	\$6,600,000
Negotiated	06/02/2015	O'Fallon THSD 203	\$9,040,000
and the second s	06/04/2015	Paw Paw CUSD #271	\$515,000
Negotiated Negotiated	06/08/2015	Ottawa ESD #141	\$1,410,000
and the first state of the first and the other districts. It is	06/30/2015	Triopia CUSD #27	\$4,415,000
Negotiated	07/01/2015	Milford Comm USD #124	\$9,155,000
Negotiated	07/01/2015	Tri-Valley CUSD 3	\$2,040,000
Negotiated	07/02/2015	Chester CUSD 139	\$2,700,000
Negotiated		Forrestville CUSD #221	\$4,770,000
Negotiated	07/07/2015	Pikeland Community Unit School District #10	\$2,430,000
Negotiated	07/09/2015	Monmouth-Roseville Community Unit School District #238	\$4,485,000
Negotiated	07/10/2015	O'Fallon ESD #90	\$3,120,000
Negotiated	07/15/2015	O'Fallon ESD #90	\$2,390,000
Negotiated	07/15/2015	Sparta, City of	\$4,410,000
Negotiated	09/29/2015	Sparta Community Unit School District #140	\$7,730,000
Negotiated	10/28/2015	Edwardsville CUSchool District #7	\$5,930,000
Negotiated	11/12/2015	Fremont SD 79	\$7,835,000
Negotiated	11/24/2015		\$9,140,000
Negotiated	01/05/2016	Ball-Chatham Community Unit School District #5	\$3,330,000
Negotiated	01/28/2016	Millstadt CSD #160	\$2,980,000
Negotiated	02/17/2016	Oak Grove SD #68	\$2,980,000
Negotiated	02/17/2016	Oak Grove SD #68	\$8,930,000
Negotiated	02/18/2016	O'Fallon THSD 203	\$6,930,000



\$4,495,000 Illinois Central Community College District Number 514 02/25/2016 Negotiated \$7,345,000 Alton CUSD #11 Negotiated 02/25/2016 TOTAL: \$302,270,000

Per year, Stifel underwrote over 27 Illinois bank-qualified financings in 2013, 2014 and 2015, with par amounts ranging from \$115 million to almost \$138 million. Year to date, Stifel has already sold almost \$37 million of bank qualified bonds in seven issues.

Stifel Illinois Bank Qualified Underwritings Annual Breakdown				
Year	Number of Issues	Par (\$ mils)		
2013	31	115.035		
2014	27	138.665		
2015	27	127.145		
2016 YTD	7	36.460		

### "A" RATED BANK QUALIFIED FINANCINGS

Stifel's extensive Illinois Bank Qualification experience includes a number of "A" rated credits. Almost half of the Illinois Bank Qualified issues that Stifel underwrote in the last two years were for issues with an underlying rating in the "A" category. In total, Stifel has underwritten 33 Bank Qualified financings for issuers in the "A" rating category for a total par of approximately \$144.98 million, as the table below shows.

Dated Date	Issuer Name	Par	<b>Underlying Rating</b>
01/09/2014	DeLand-Weldon CUSD 57	\$1,750,000	A
02/12/2014	Centralia THSD #200	\$8,935,000	A3
03/03/2014	Arthur CUSD 305	\$2,100,000	A+
03/06/2014	Belleville Township High School District #201	\$7,130,000	A
03/00/2014	Lebanon Community Unit School District #9	\$7,500,000	A-
06/03/2014	Brown CUSD 1	\$3,490,000	A+
06/09/2014	Hillsboro CUSD #3	\$5,325,000	A
07/02/2014	Pikeland Community Unit School District #10	\$1,015,000	A+
07/02/2014	Pikeland Community Unit School District #10	\$650,000	A+
08/12/2014	Metropolis, City of	\$9,225,000	A
09/16/2014	O'Fallon THSD 203	\$9,570,000	A+
11/12/2014	Jasper School District #1	\$3,090,000	A
12/22/2014	Somonauk CUSD #432	\$2,395,000	A2
02/13/2015	Wolf Branch School District #113	\$2,860,000	A-
04/10/2015	Wolf Branch School District #113	\$245,000	A-
04/10/2015	Highland CUSD 5	\$4,715,000	A
06/02/2015	O'Fallon THSD 203	\$9,040,000	A+
06/04/2015	Paw Paw CUSD #271	\$515,000	A
	Ottawa ESD #141	\$1,410,000	A-
06/08/2015	Triopia CUSD #27	\$4,415,000	A+
06/30/2015	Milford Comm USD #124	\$9,155,000	A+
07/01/2015	Chester CUSD 139	\$2,700,000	A
07/02/2015 07/07/2015	Forrestville CUSD #221	\$4,770,000	A1

### STIFEL

07/09/2015	Pikeland Community Unit School District #10	\$2,430,000	<b>A</b> +
07/10/2015	Monmouth-Roseville Community Unit School Disrict #238	\$4,485,000	A
07/15/2015	O'Fallon ESD #90	\$3,120,000	A
07/15/2015	O'Fallon ESD #90	\$2,390,000	A
10/28/2015	Sparta Community Unit School District #140	\$7,730,000	A
01/28/2016	Millstadt CSD #160	\$3,330,000	A-
02/17/2016	Oak Grove SD #68	\$2,980,000	A+
02/17/2016	Oak Grove SD #68	\$240,000	A+
02/17/2016	O'Fallon THSD 203	\$8,930,000	A+
02/25/2016	Alton CUSD #11	\$7,345,000	A
02/23/2010	TOTAL:	\$144,980,000	

All of the bank qualified experience detatiled above nationally and in Illinois makes Stifel uniquely qualified to sell the District's proposed bonds more effectively than any other firm. Our sales force knows which investors are looking for bonds that fit the District's profile. Below, please find pricing comparisons for bank qualified issues that Stifel recently priced.

### **Bank Qualified Pricing Comparisons - Stifel**

Community Con								ber 203 (O'Fal					228 (Geneseo , Series 2016	
General Obli	gation School		1/13/2016	Spread to					Spread to	Maturity	Coupon	Yield		Spread to
Maturity	Coupon	Yield	MMD	MMD	Maturity	Coupon	Yield	MMD	0.370%	2/15/2017	Сопрои	11010	1.11.12	District.
2/1/2017					12/1/2016	2.000%	0.820%	0.450%	0.340%	2/15/2018				
2/1/2018					12/1/2017	2.000%	1.020%	0.810%	0.400%	2/15/2019				
2/1/2019					12/1/2018	2.000%	1.210%		0.500%	2/15/2020				
2/1/2020	3.000%	1.650%	0.980%	0.670%	12/1/2019	2.000%	1.440%	0.940%	0.500%	2/15/2021				
2/1/2021	3.000%	1.800%	1.090%	0.710%	12/1/2020	3.000%	1.710%	1.050%	0.760%	2/15/2022				
2/1/2022	3.000%	2.000%	1.200%	0.800%	12/1/2021	3.000%	1.940%	1.180%	ECHOLOGICA CALABOTTORIO	2/15/2023				
2/1/2023	3.000%	2.200%	1.370%	0.830%	12/1/2022	3.000%	2.200%	1.340%	0.860%	2/15/2024				
2/1/2024	3.000%	2.400%	1.530%	0.870%	12/1/2023	3.000%	2.450%	1.500%	0.950%	2/15/2025				
2/1/2025	3.000%	2.550%	1.670%	0.880%	12/1/2024	3.000%	2.600%	1.640%	0.960%	2/15/2026				
2/1/2026	3.000%	2.650%	1.780%	0.870%	12/1/2025	3.000%	2.720%	1.750%	0.970%	2/15/2026	4.000%	2.770%	2.010%	0.760%
2/1/2027					12/1/2026	4.000%	2.810%	1.850%	0.960%	2/15/2027	4.000%	2.850%	2.110%	0.740%
2/1/2028					12/1/2027	4.000%	2.880%	1.940%	0.940%	2/15/2028	4.000%	2.940%	2.190%	0.750%
2/1/2029					12/1/2028				125 (125)	2/15/2029	4.000%	3.060%	2.270%	0.790%
2/1/2030					12/1/2029				Filler		4.000%	3.170%	2.350%	0.820%
2/1/2031					12/1/2030					2/15/2031	4.000%	3.170%	2.440%	0.860%
2/1/2032					12/1/2031					2/15/2032		3.410%	2.490%	0.920%
2/1/2033					12/1/2032					2/15/2033	4.000%	3.410%	2.490/0	0.72076
2/1/2034					12/1/2033					2/15/2034				
2/1/2035					12/1/2034				Day St.	2/15/2035		3.560%	2.640%	0.920%
2/1/2036					12/1/2035				200	2/15/2036	4.000%		0,000	0.92070
ar		3,33	0,000		Par		,	0,000		Par			A+ (Under	(vina)
Rating:	AA	(Insure d) /	A- (Under	tying)	Rating:	A.A		A+ (Underly	ing)	Rating:	AA		AM (Under	iying)
Bond Insuran	10000000	A	GM	200 2000	Bond Insuran			AM		Bond Insurance			tife!	
Inderwriter:		St	tifel		Underwriter:			ifel		Underwriter:		200	uiei 4/2016	
Date d:		1/28	/2016	i	Date d:			/2016		Date d:		9545	5/2025	
Call:		2/1/	2024		Call:			/2025		Call:			/2016	
ricing Date:		1/14	/2016		Pricing Date:		5000	/2016		Pricing Date:			1 B.Q.	
Tax Status		Fed	B.Q.		Tax Status		Fed	B.Q.		Tax Status		rec	D.Q.	

### 6. PERSONNEL

Please provide brief biographies of the professional staff who would be assigned to this financing.

### PRIMARY CONTACT

The District's financing will be led by the manager of our group, Anne Noble. Ms. Noble has a 26-year career in public finance and joined Stifel in 2008 after almost twenty years at A.G. Edwards. Ms. Noble will be closely assisted by an additional staff of professionals to assist in structuring, financial analysis, market timing, pre-marketing, pricing and syndication, which will be managed by a team of the firm's senior level experts in these functions. Ms. Noble will be the primary contact with Mr.

### Lead Banker Anne Noble

Managing Director Phone: (314) 342-8488 E-Mail: noblea@stifel.com 501 North Broadway St. Louis, MO 63102

Crabtree backing her up on day-to-day matters. Mr. Pratl will bring years of Illinois bond underwriting and trading experience to the team. All of these individuals operate from the corporate headquarters in St. Louis and work with Illinois issuers almost exclusively. The financing team's resumes are provided below. Additional professional staffing that includes sales and marketing and brokerage will be involved behind the scenes to support the proposed financing and ensure it is priced as cost effectively as possible

### SENIOR BANKER



### ANNE NOBLE, MANAGING DIRECTOR, PUBLIC FINANCE

Ms. Noble brings 26 years of public finance experience to the team, including 20 years with A.G. Edwards/Wachovia before joining the Stifel team in 2008. She specializes in municipal finance in the mid-central region, with a particular emphasis on tax backed and essential purpose revenue bonds. Ms. Noble has served in the capacity of financial advisor, structuring agent and senior managing underwriter on over 450 bond issues valued in excess of \$7 billion. She has assisted her clients in all municipal financing needs, including debt modeling, borrowing capacity analysis, debt refunding and restructuring and credit analysis. Ms. Noble has worked with

issuers all across Illinois, including the Illinois Finance Authority, Ball Chatham School District, the University of Illinois, and the City of Quincy. Ms. Noble is a graduate of Washington University in St. Louis and is a licensed Registered Representative (Series 7) and Securities Agent (Series 63) and Municipal Securities Principal (Series 53).

### DAY TO DAY BANKER



### TOM CRABTREE, DIRECTOR, PUBLIC FINANCE

Mr. Crabtree joined the Stifel Public Finance team in 2008 after 6 years in municipal finance with another national investment banking firm. Part of that time, Mr. Crabtree acted as a product specialist in municipal bonds on the largest bond trading floor in Missouri. Prior to Mr. Crabtree's time in the Public Finance industry, he worked in a brokerage office with one of the largest investment firms in America. Mr. Crabtree specializes in working with Illinois school districts, cities and state agencies to complete financings through general obligation and revenue backed transactions. Mr. Crabtree received a B.S.B.A in finance from Washington

University. Mr. Crabtree is a licensed Registered Representative (Series 7), Securities Agent & Investment Advisor (Series 66).

### SENIOR UNDERWRITER - BOND PRICING



JIM PRATL, DIRECTOR, MUNICIPAL BONDS

Mr. Pratl will be responsible for managing all of the District's underwriting including advising on pre-pricing and pricing views and will coordinate all marketing efforts and work with the co-managing underwriters. Mr. Pratl joined the Syndicate Desk in July 2008 coming from Wachovia/A.G. Edwards where he served as the primary underwriter for Illinois and other markets since 1992 leaving him with 23 years in municipal trading and underwriting. Mr. Pratl has extensive experience with fixed-rate, taxable and variable-rate securities. Mr. Pratl holds a Bachelor of Science in Finance from Illinois State University and a Masters of Business Administration from St. Louis University. Mr. Pratl is a licensed Registered Representative (Series 7) and

Securities Agent (Series 63) and Municipal Securities Principal (Series 53).

### APPENDIX A. DISCLOSURES

As outlined in the SEC's Municipal Advisor Rule, Stifel, Nicolaus & Company, Incorporated ("Stifel") is providing the attached material and all information and advice contained therein in response to a request for proposals or request for qualifications (the "RFP") by a municipal issuer or obligated person with respect to a specific issue of municipal securities. Stifel has not acted, and will not act, as your municipal advisor with respect to the issuance of the municipal securities that is the subject to the RFP.

Stifel is providing information and is declaring to the proposed municipal issuer and any obligated person that it has done so within the regulatory framework of MSRB Rule G-23 as an underwriter (by definition also including the role of placement agent) and not as a financial advisor, as defined therein, with respect to the referenced proposed issuance of municipal securities. The primary role of Stifel, as an underwriter, is to purchase securities for resale to investors in an arm's- length commercial transaction. Serving in the role of underwriter, Stifel has financial and other interests that differ from those of the issuer. The issuer should consult with its' own financial and/or municipal, legal, accounting, tax and other advisors, as applicable, to the extent it deems appropriate.

These materials have been prepared by Stifel for the client or potential client to whom such materials are directly addressed and delivered for discussion purposes only. All terms and conditions are subject to further discussion and negotiation. Stifel does not express any view as to whether financing options presented in these materials are achievable or will be available at the time of any contemplated transaction. These materials do not constitute an offer or solicitation to sell or purchase any securities and are not a commitment by Stifel to provide or arrange any financing for any transaction or to purchase any security in connection therewith and may not relied upon as an indication that such an offer will be provided in the future. Where indicated, this presentation may contain information derived from sources other than Stifel. While we believe such information to be accurate and complete, Stifel does not guarantee the accuracy of this information. This material is based on information currently available to Stifel or its sources and is subject to change without notice. Stifel does not provide accounting, tax or legal advice; however, you should be aware that any proposed indicative transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and /or counsel as you deem appropriate.

Text of the Notice and the revised rule can be found at:
<a href="https://www.msrb.org/rules-and-interpretations">www.msrb.org/rules-and-interpretations</a>
Stifel, Nicolaus & Company, Inc., 501 N. Broadway, St. Louis, MO 63102

### BERNARDISECURITIESE

March 18, 2016

Mr. Anthony Miceli Vice President Speer Financial, Inc. 1 N. Lasalle St., Suite 4100 Chicago, IL 60602

RE: RFP for Underwriting Services \$10,000,000 General Obligation Refunding Bonds, Series 2016 Kendall County Forest Preserve District, Illinois

### Anthony,

Thank you for the opportunity to submit a proposal to act as underwriter for Kendall County Forest Preserve District's 2016 refunding bonds.

Our response outlines our capabilities to serve as underwriter on the upcoming bond issue and sufficiently answers the questions asked in the District's RFP. Bernardi may provide significant benefit to the District on marketing the upcoming bond issue for the following reasons:

- Familiarity with the District as we underwrote its 2015 refunding bond issue;
- experience underwriting Illinois bank qualified bond issues with an underlying credit rating of "A1"/"A+ or below;
- experience underwriting Illinois County bond issues on a negotiated basis;
- and our diverse local and national investor client base.

If you require additional information, please do not hesitate to contact me directly (312) 281-2014. We appreciate your consideration.

Respectfully,

Robert P. Vail

Senior VP/ Managing Director

Public Finance

rvail@bernardisecurities.com

Enclosure

### PRESENTED TO:

## KENDALL COUNTY FOREST PRESERVE DISTRICT KENDALL COUNTY, ILLINOIS



## RESPONSE TO RFP FOR:

GENERAL OBLIGATION REFUNDING BONDS, SERIES 2016

Municipal Advisor: Speer Financial, Inc.

Anthony Miceli, Vice President

Presented by:

Robert P. Vail, Senior VP/ Managing Director John E. Balzano, Investment Banking Representative

March 18, 2016



BERNARDI SECURITIES, INC. ROLE AS UNDERWRITER

specialty firm will provide great value to the District and its Advisor. Our response addresses each question set forth in the Request for Proposal Thank you for the opportunity to submit a proposal to act as underwriter for the District's upcoming bond issue. Our experience as an exclusive municipal bond

under the municipal advisor rules (the "Rules") of the Securities and Exchange Commission (Rule 15Ba1-1 et seq.). product or issuance of municipal securities, are provided to you in reliance upon the exemption provided for responses to requests for proposals or qualifications between us, including any and all information, recommendations, opinions, indicative pricing, quotations and analysis with respect to any municipal financial This proposal is submitted in response to your Request for Proposals dated March 3, 2016. The contents of this proposal and any subsequent discussions

with and rely on the advice of your own municipal, financial, tax, legal and other advisors in connection with your evaluation of this proposal and the or municipal advisor to you or any other person, and are not subject to any fiduciary duty to you or to any other person. We understand that you will consult Securities Exchange Act of 1934 and the Rules. In connection with this proposal and the transactions described herein, we are not acting as a financial advisor transactions described herein. In submitting this proposal, we are not undertaking to act as a "municipal advisor" to you or any other person within the meaning of Section 15B of the



### () UNDERWRITING SPREAD

par amount of the Bonds to be issued. takedown fees, Underwriter's counsel fees, DTC fees, CUSIP fees, IPREO, Day Loan and other underwriting syndicate expenses) will not exceed 0.520% of the If selected to underwrite the District's General Obligation Refunding Bonds, Series 2016, our underwriting discount (which includes management fees,

The above underwriting discount is based on Moody's "A2" (Negative Outlook) rated bonds with bond insurance

yields of comparable issues coming to market to assure the District and its Advisor that it is not borrowing at a higher than market interest rate. We do not sell bonds at higher prices than the original issue price to generate additional profit. As we do for all of our clients, we will demonstrate the

### 2) THIRD PARTY EXPENSES

municipal advisor fees. Below please find an itemized list of third party expenses to be paid by Bernardi in relation to the proposed financing Bernardi understands the District expects to pay for printing of the official statement, its attorney's fees, bond registrar/paying agent fees, bond counsel fees and

## Estimated additional expenses to be paid by Bernardi:

\$4,340 - 7,340	otal:	Total:
	Day Loan	5.
•	IPREO	4.
420	CUSIP fees:	S.
920	DTC Setup fees:	2.
\$3,000-6,000	Underwriter's Counsel fees:	1.

## 3) CREDIT COMMITTEE APPROVAL AND PRICING TIMEFRAME

municipal bond expertise coupled with our recent experience underwriting bonds for the District will allow us to meet the timing needs for the proposed bond municipal bond investor clients when suitable. In 2015 the Board selected us to underwrite its 2015 refunding bonds after consulting with its advisor. Our is familiar with the District's credit profile. Kendall County Forest Preserve District is on our approved list of credits and therefore we do recommend it to our to the sale of the Bonds. issue as outlined in the RFP. Our internal underwriting process provides that credit committee will meet to discuss pricing and review pertinent documents prior Bernardi's internal credit committee has reviewed the District's credit information prior to submitting our response to the District's RFP. Our credit department

Bernardi understands the District wishes to price bonds the week of April 18, 2016. The proposed timeframe allows sufficient time to market the Bonds



4

General Obligation Refunding Bonds, Series 2016 - Moody's "A2" (Negative) and AGM or BAM Insured

2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	Due January 1,	
										Principal Amounts	Estimated
1.88	1.76	1.61	1.44	1.25	1.10	0.95	0.80	0.64	0.49	"AAA" MMD (1)	
4.00	4.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	Coupons	
2.90	2.75	2.60	2.40	2.20	2.00	1.80	1.60	1.25	0.75	Yields (2)	
1.02	0.99	0.99	0.96	0.95	0.90	0.85	0.80	0.61	0.26	"AAA" MMD (1)	Spread from

<sup>(1)</sup> As of March 10, 2016.

<sup>(2)</sup> Assumes Moody's "A2" (Negative) rated, AGM or BAM insured, Bank-Qualified and Non-Callable.

- RECENT EXPERIENCE WITH ILLINOIS BOND ISSUES SIMILAR TO THE PROPOSED BONDS
- I. HISTORY WITH THE DISTRICT

advisor after going through a RFP process competing against several other firms. Our investor clients are familiar with the District and will be interested in purchased the District's 2015 Bonds as they are familiar with the District's credit profile. learning about upcoming financings such as the proposed refinancing. We will focus our initial marketing efforts to the same group of investors that previously Bernardi was selected as sole underwriter for the Kendall County Forest Preserve District Series 2015 bond issue working with Speer Financial, Inc. as financial

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rates compared to other issues priced in the market. We believe our effective marketing strategy is an important reason the District's bonds secured a lower borrowing cost than these higher credit quality issues underwritten by our competitors. Please see the following page for a screen shot of MSRB trades for the bond issue. The chart below compares the District's 2015 bond issue to other issues with higher underlying credit qualities. The District was able to secure favorable interest

	2034	2033	2032	2031	2030	2029	2028	2027	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	Year		Date of Sale:	Method of Sale:	Underwriter:	Rating:	Entity:	BO Status:	Issue type:	Par Amount:
1 "AAA" N			•					2.25	2.12	2.00			1.60			1.06		•	0.16		MMD <sub>1</sub>				Ber	S&P ".	Kendall Co			
1"AAA" MMD from 1/22/2015	•				1			3.15	3.05	2.80	-		2.30		•	1.70			0.80		Yields		4/22/2015	Negotiated	Bernardi Securities, Inc.	-" (Neg.)/	Forest Pre	BQ	GO Bonds	\$9,360,000
1/22/2015						- Table		0.90	0.93	0.80			0.70	-		0.64		•	0.64		"AAA" MMD	Samuel Francisco	)15	ited	rities, Inc.	S&P "A-" (Neg.)/ BAM Insured	Kendall Co. Forest Preserve District, IL		ds	8
2 "AAA"	2.69			2.57	-		2.40	ı		2.08	1.95	1.79	1.61	1.36	1.16	0.95	0.76	0.44	0.14		MMD <sub>2</sub>	: > >				S&P "A"	Village o			
"MMD fro	3.65	1		3.50			3.40			3.30	3.15	3.00	2.80	2.55	2.35	2.15	2.10	1.80	1.55	1.10	Yields		2/20/2015	Negotiated	Robert W. Baird	" (Stable)/	f S. Chicag	BQ	GO Bonds	\$2,500,000
"AAA" MMD from 2/20/2015	0.96	-		0.93			1.00			1.22	1.20	1.21	1.19	1.19	1.19	1.20	1.34	1.36	1.41		"AAA" MMD	Spread from	15	ted	Baird	S&P "A" (Stable)/BAM insured	Village of S. Chicago Heights, IL		ds	8
3 "AAA".							2.29	2.17	2.06	1.94	-							,			MMD <sub>3</sub>	" A A A "			BM	S&	Hon			
WWD from							3.15	3.05	2.90	2.75				1							Yields		3/30/2015	Negotiated	<b>BMO Capital Markets</b>	S&P "A+" (Stable)	Homewood SD 153, IL	BQ	GO Bonds	\$3,390,000
3 "AAA" MMD from 3/30/2015							0.86	0.88	0.84	0.81									-7018	- 800	"AAA" MMD	Spread from	15	ted	Markets	Stable)	D 153, IL		ds	8
""AAA"						,		2.41	2.28		1	,									MMD.	"AAA"			Stif	S&P "A	Paw			
MMD from								3.30	3,15						1				,	1.	Yields		5/18/2015	Negotiated	Stifel Nicolaus & Co.	" (Neg.)/ 1	Paw Paw SD No. 271, IL	BQ	GO Bonds	\$515,000
"AAA" MMD from 5/18/2015	-							0.89	0.87	-	-			1000							"AAA" MMD	Spread from	115	ted	IS & Co.	S&P "A" (Neg.)/ BAM Insured	lo. 271, IL		ds	0

issues with buy and hold investors. investor clients purchased nearly 80% of the District's bonds at the original offering price. This demonstrates our ability to place a majority of the District's bond Below is a screenshot of the initial trades posted on the MSRB website for the Kendall County Forest Preserve District Series 2015 Bonds. Bernardi Securities, Inc.

Electro	EMMA Electronic Municipal Market Access	Access							Cuic Selich Enter CUSIP or Name	or Name	
ADVANC	ADVANCED SEARCH  Muni Search · Search Results ·  Details	ADVANCED SEARCH  BROWSE ISSUERS Home - Muni Search - Search Results - Issuer Details ISsue Details	LERS	FIND 529 PLANS	14 62	5	MARK	MARKET ACTIVITY	7	IMB	EMBA HELP
KENDALL COUNTY F SERIES 2015 (IL) KENDALL CNTY ILL FST P Dated Date: 05/13/2015 Underwriting Spread An Closing Date: 05/13/2015 Time of First Execution:	KENDALL COUNTY FOREST PRESERVE DISTRICT, ILI SERIES 2015 (II). KENDAL CNTY ILL EST PRESY DIST REF (IL)* Dated Date: 09/12/2015 Dated Date: 09/12/2015 Underwriting Spread Amount: Disclosed in Official Statement Underwriting Spread Amount: Disclosed in Official Statement Closing Date: 09/12/2015 Time of First Execution: 01/21/2015 01/30 PM Time of First Execution: 01/21/2015 01/30 PM	KENDALL COUNTY FOREST PRESERVE DISTRICT, ILLINOIS GENERAL OBLIGATION REFUNDING BONDS SERIES 2015 (II). SERIES 2015 (II). KENDALC CNT ILL EST PRESY DIST REF (IL)* Dated Date: 301-3024 (VI). Underwriting Spread Amount: Disclosed in Official Statement Closing Date: 301-312015 Closing Date: 301-3120	IS GENERAL OBLIC	SATION RE	FUNDIN	IG BONDS.		Maturiti View all m statement this issue data, inclu	Maturities and issue-related documents from attrities of an issue and download the official statement and other documents available from EMMAA this state. Citic on a CUSP number for security-specific data. Including trade price data.	Hated docur ue and down ments availabl number for sidata.	Maturities and issue-related documents. View all maturities of an issue and download the official statement and other documents available from EMMA for this state. Cits, on a LUSP number for security-specific data. Including I tade price data.
Securities	Official Statements	Securities Official Statements Continuing Disclosure Trade Activity	ure Trade Activity	Ø.							
Trade Date	Trade date range may not exceed 31 days Trade Date 04/22/2015	to 05/22/2015									
Display 50	results   Find in results,	7								Frs. Pressus	wous I New Last
Trade DateTime ▼		Security Description •		d Maturity Date	· ·	Interest Rate (%)	Price *	A SHILL S	Trade 5	Trade Type	& special Condition
05/05/2015 03/57 PM	REMONTH COUNTY FORES	KENDALL COUNTY FOREST PRESERVE DISTRICT, ILLINDIS / GENERAL ORIGINATION REPUNDALL COUNTY FOREST PRESERVE DISTRICT, ILLINDIS / GENERAL ORIGINATION	ENERAL COLLECTION	01/05/2025	850	2.8	MT8L	3	110.00Q	Tulinos Automos	•
\$1055012	REFUNDING BONDS SUR	KENDALL COLNYY FOREST PRESERVE DISTRICT, ILLINDIS / GENERAL OBLIGATION REFUNDING BONDS SERIES 2015	SENERAL DBHGATIGN	E1A/1/2025	250	P.3 (89	211.86	Ų.	25,000	pought pought	•
05/01/2015 12:55 PM	KENDALL COUNTY FORES	KENDALL COUNTY FOREST REESENT DISTRICT, ILLANDIS / GEVERAL OBLIGATION REFUNDING BONDS, SERIES 2017	SCHERAL OBLIGATION	01/01/2027	027	£	108,309	3	200,000	Cuctorie	*
05.01/2015 12.25 PM	KENDALL TOTALS SONOR SWIGNINGS TO 15 THE TOTAL T	KENDALL COUNTY EORIST RRESENT DISTRICT, ILLINOIS / GENERAL ODLIGATION REPUNDING BONDS, KENTS (2015	ACLIVEINED TWEETING	51/21/2027	027	6	108.209	3	1,300,000	Custome	W
05/01/2015 12:11 PM	REFUNDING BONDS, SERIES 2015	KENDALL COUNTY FOREST PRESERVE DISTRICT, ILLINOIS / GENERAL OBLIGATION REFUNDING BONOS, SERIES 2015	ENERAL DBLIGATION	01/01/2027	27	p.	102.304		500,000	Custome	*
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04427/2015 04.01 PM	KENDALL COLLYTY SOREST PRESS	KENDALL COLUTY PORGT BETSLAVI CISTRICT HUNOIS / GENTRAL OBLIGATION	SENSEAL OBLIGATION	01/01/2016	016	to .	100.756	0.0	100,000	Costone	•
04/23/2015 03 17 PM	KENDALL COUNTY FOREST PACSE	KENDALL COUNTY FOREST PACSCAVE DISTRICT, ILLINOIS / GEVERAL OBLIGATION REFUNDANG POVOS, SCRIBS 1015	SENERAL OBLIGATION	01/07/2027	027	Į=	167212	1,15	2,000,000	inter dealer	(W)
04/23/2015 03:10 PV	REPUNDING BONES SEA	KENIMIL COUNTY FOREST PRESERVE DISTRICT, ILLINOIS / GENERAL OBLIGATION REFUNDING BONES, SERIES 3015	SENERAL OBLIGATION	01/01/2026	026	P	107.875	705	2,175,000	Customer	W
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04/23/2015			SENSEAL OBLIGATION	61/01/2016	016	2	100,756	9.6	75,000	Chyone	*
Was PV	REFUNDAT COUNTY STREET TO	KENDAJI. COLINTY ZORIST ERISKRAT DISTRICTULLINDIS / GENERAL OBLIGATION							130.000	Contame	*
04/23/2015 02/58 PV	STATE STATES SO OF STANDARD ST	PECHANNA IONE KRIZONI KRIVANO DAVE CERTERRIEN REVANDA IONE CERTERRIEN DE BETANDE CONTRA DE GOLDON	SENERAL DOLLGATION	01/01/2021	223	2.3	90.	u	i Xilinisi	1. Snort	-

## EXPERIENCE UNDERWRITING NEGOTIATED ILLINOIS BANK QUALIFIED BOND ISSUES

more negotiated State of Illinois Bank Qualified bond issues than any other investment bank in the United States. For calendar years 2010 through 2015, per "Securities Data Corporation", "Thomson Reuters" and "Bloomberg LP", Bernardi Securities, Inc. underwrote

		State of	Illinois	State of Illinois Municipal Rankings	oal Rank	cings			
		В	ank Qualifi	Bank Qualified Negotiated Issues	ed Issues				
		(Numb	er of Issues	(Number of Issues from 2010 through 2015)	through 20	15)			
Book Runner							Cumulative		
Full to	Number of	Number of	Number of	Number of	Number of	Number of	Number of		
Book Runner (Equal if Joint)	Issues 2010	Issues 2011	Issues 2012	Issues 2013	Issues 2014	Issues 2015	Issues	Rank	Market Share
Bernardi Securities, Inc.	49	50	56	48	58	51	312	1	21.20%
First Midstate Inc.	23	51	85	60	52	40	311	2	21.13%
Robert W Baird	37	28	39	25	23	18	170	3	11.55%
BMO Capital Markets	44	19	26	24	20	16	149	4	10.12%
William Blair & Co.	25	19	30	19	25	16	134	s	9.10%
Stifel Nicolaus & Co.	16	13	17	32	29	26	133	6	9.04%
Mesirow Financial Inc.	20	18	15	23	17	24	117	7	7.95%
Hutchinson Shockey Erley & Co.	22	9	6	- 11	S	2	55	<b>∞</b>	3.74%
George K. Baum & Co.	6	00	9	4	=	13	51	9	3.46%
•		1		0		4	40	10	2.72%

Source: Securities Data Corp., Thomson Reuters & Bloomberg LP.

Bernardi has extensive experience selling Illinois bank qualified bond issues in the single "A" rated category and below. We have acted as managing underwriter for 144 bond issues with a total par amount of \$392,395,000 for Illinois bank qualified bond issues rated "A1"/ "A+" or below over the past four years. The below chart describes this information in more detail.

<u>43</u> 94,728,000 <u>28</u> 110,954,000	
	2015 2
	2014 4
30 59,833,000	2013 3
43 \$ 126,880,000	2012 4
Bond Issues Par Amount	Year Bond
Number of	Numl

## III. EXPERIENCE UNDERWRITING NEGOTIATED ILLINOIS COUNTY BOND ISSUES

more negotiated State of Illinois County bond issues than any other investment bank in the United States. For calendar years 2010 through 2015, per "Securities Data Corporation", "Thomson Reuters" and "Bloomberg LP", Bernardi Securities, Inc. underwrote

		State of	County N er of Issues	State of Illinois Municipal Rankings County Negotiated Issues (Number of Issues from 2010 through 2015)	oal Rank ssues through 20	kings 15)			
Book Runner Full to	Number of	Number of	Number of	Number of	Number of	Number of	Cumulative Number of		
Book Runner (Equal if Joint)	Issues 2010	Issues 2011	Issues 2012	Issues 2013	Issues 2014	Issues 2015	Issues	Rank	Market Share
Bernardi Securities, Inc.	9	2	4	3	3	2	23	1	24.21%
Robert W. Baird	5	4	S	2	1	2	19	2	20.00%
BMO Capital Markets	9	0	2	0	1	0	12	w	12.63%
Wells Fargo	5	0	2	ω	1	-	12	4	12.63%
First Midstate Inc.	2	0	3	w	2	2	12	S	12.63%
William Blair & Co.	0	5	0	0	0	0	. 5	6	5.26%
Marshall & Ilsley	4	0	0	0	0	0	4	7	4.21%
Loop Capital Markets	2	0	0	0	1	0	w	<b>∞</b>	3.16%
Stifel Nicolaus & Co.	1	0	2	0	0	0	ω	9	3.16%
Eduned Ionas	,	0	0	0	0	0	2	10	2.11%

Source: Securities Data Corp., Thomson Reuters & Bloomberg LP.

Bernardi has acted as underwriter for the below list of counties:

,	Monroe County	Lawrence County	Clinton County	Kendall County	Grundy County
	Bond County	Cumberland County	Jefferson County	Kankakee County	DeKalb County
	Union County	<b>Edgar County</b>	Randolph County	McHenry County	Rock Island County
1	Pulaski County	Christian County	LaSalle County	Jackson County	DuPage County
	Jersey County	Johnson County	Winnebago County	Richland County	Lake County

## IV. RECENT VOLATILITY IN THE ILLINOIS MARKET

borrowing costs for most Illinois issuers when compared to similarly rated credits in surrounding states. "Ba1" (Negative Outlook) from "Baa2" on May 12, 2015. The downgrade has been a major turning point in the Illinois municipal bond market increasing State's sizable pension fund liability is also a contributing factor to its distress. Additionally, Moody's Investors Service downgraded the City of Chicago to Municipal bond issuers in Illinois are facing volatile market conditions due to the State of Illinois' financial distress and a persistent general fund deficit. The

caused by ongoing budget difficulties and a weakening financial position. The current dynamic affecting the Illinois market makes it important to put together a Moody's Investor Service downgraded the State of Illinois' underlying credit rating to "Baa1" from "A3" on October 22, 2015. The rating downgrade was financing team with a quality marketing strategy.

on the District's proposed refinancing analysis. We have a diverse national client base that relies on our expertise and independent credit research. We will focus our comprehensive marketing efforts information with our investor clients. Investor wariness of Illinois municipal bond issues resulting from the State's financial distress is often assuaged by our Bernardi takes a proactive approach in confronting investor perceptions regarding the Illinois municipal market. We share our independent credit analysis

## V. WHY CHOOSE BERNARDI?

Our experience shows that it is important for an issuer to select a bond underwriter that understands the issuer's credit quality and is able to successfully place year maturity range. We anticipate investors of the 2015 bonds will have interest in the 2016 refunding issue. 2016 bond issue. Our investor client demand (individual investors and community banks) for issues similar to the District's bonds has been strong in the 5 to 10 bonds with buy and hold investors at favorable market yields as shown on pages 6 and 7 of this RFP. We note the series 2015 structure is similar to the proposed

strategy may prove valuable to the District on its proposed refunding bond issue outstanding rating of A1/A+ or less. Bernardi's experience with bond issues similar to the District's bonds, our large diverse investor base and Illinois marketing bank in the United States. The table at the bottom of page 8 also illustrates that over 67% of the Illinois negotiated issues underwritten by Bernardi had an The table on page 8 shows that since 2010, Bernardi has underwritten on a negotiated basis more Illinois Bank-Qualified bond issues than any other investment



## I. RECENT COMPARABLE SALES

## City of Robinson, Illinois

strategy is an important reason our underwriting secured a lower borrowing cost than a higher credit quality issues underwritten by our competitors. underlying credit qualities. The City was able to secure favorable interest rates compared to other issues priced in the market. We believe our effective marketing Bernardi acted as sole underwriter for the City of Robinson Series 2015 bond issue. The chart below compares the City's bond issue to other issues with higher

	2033	2032	2031	2030	2029	2028	2027	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	Year	Date of Sale:	Method of Sale:	Underwriter:	Rating:	Entity:	BQ Status:	Issue type:	Par Amount:
ı "AAA" M	2.75	2.70	2.65	2.58	2.51	2.43	2.35	2.27	2.16	2.05	1.94	1.84	1.62	1.34	1.07	0.89	0.64	"AAA"	I		Bern	S&P"A	Q			
MD from	3.70	3.70	3,60	3,50	3.40	3,35	3.25	3.15	3.00	2.90	2.80	2.60	2.40	2.10	1.80	1.50	1.25	Yields	8/20/2015	Negotiated	ardi Secu	" Rated,	City of Robinson, IL	BQ	GO Bonds	\$4,640,000
1 "AAA" MMD from 8/20/2015	0.95	1.00	0.95	0.92	0.89	0.92	0.90	0.88	0.84	0.85	0.86	0.76	0.78	0.76	0.73	0.61	0.61	Spread from "AAA" MMD	DIS	ited	Bernardi Securities, Inc.	S&P "A" Rated, AGM Insured	nson, IL		ıds	Ŏ0
2"AAA" 1	•						•					1.45	1.28	1.10	0.92	0.74	0.38	"AAA"					В			
MMD from												2.33	2.10	1.87	1.67	1.47	P. Control	Yields	11/11/2015	Negotiated	William Blair & Co	S&P "A+" Rated	Byron CUSD 226, IL	BQ	GO Bonds	\$7,450,000
2"AAA" MMD from 11/11/2015						•	Elect. Algebra	And the second				0.88	0.82	0.77	0.75	0.73	0.77	Spread from	2015	ated	air & Co.	"Rated	D 226, IL	~	nds	000
, "AAA"				•	1000	,				2.29	2.17	2.02	1,89	1.70				"AAA"			S	Moody's	Forres			
MMD from		•						•		3.19	3.05	2.90	2.70	2.40	•		.	Yields	6/16/2015	Negotiated	Stifel Nicolaus & Co.	"A1" Rat	tville Vale	BQ	GO Bonds	\$4,770,000
, "AAA" MMD from 6/16/2015					36.500 - 6.000	6 C.	- 50 70 70			0.90	0.88	0.88	0.81	0.70	•			Spread from	2015	ated	aus & Co.	Moody's "A1" Rated/ BAM Insured	Forrestville Valey CUSD 221, IL	~	onds	,000
, "AAA" A	•	2.76		2.65	2.58	2.50	2.41	2.32	2.18	2.06	1.94	1.80	1.52	1.27	1.04	0.87	0.62	"AAA"				S&P ".	Dela			
AMD from	•	4.13	•	4.00	3.85	3.70	3.55	3.40	3.30	3.15	3,05	2.90	2,65	2.35	2.10	1.80		Yields	7/27/2015	Negotiated	First Midstate	4+" Rated,	van CUSD	BQ	GO Bonds	\$7,100,000
"AAA" MMD from 7/27/2015		1.37		1.35	1.27	1.20	1.14	1.08	1.12	1.09	1.11	1.10	1.13	1.08	1.06	0.93		Spread from	015	ated	state	S&P "A+" Rated, AGM Insured	Delavan CUSD No. 703, IL		nds	000

## Rock Falls Township High School District No. 301, Illinois

to other issues with similar underlying credit qualities and some that are higher. The District was able to secure favorable interest rates compared to other issues quality issues underwritten by our competitors. priced in the market. We believe our effective marketing strategy is an important reason our underwriting secured a lower borrowing cost than a similar credit Bernardi acted as sole underwriter for the Rock Falls Township High School District Series 2016 bond issue. The chart below compares the District's bond issue

n 1/28/16	s "AAA" MMD from 1/28/16	5 "AAA"	1/26/16	(MD from	4"AAA" MMD from 1/26/16	"AAA" MMD from 1/14/2016	MMD fron	3 "AAA" A	n 1/7/2016	MMD from	2 "AAA" MMD from 1/7/2016	1 "AAA" MMD from 1/21/2016	(MD from	ı "AAA" M	
0.89	2.88	1.99	0.99	2.90	1.91			1.89	0.89	2.75	1.86	0.98	2.80	1.82	2027
0.97	2.81	1.84	1.01	2.85	1.84	•		1.78	•	•		0.99	2.70	1.71	2026
1.01	2.72	1.71	1.04	2.75	1.71	•		1.67	0.96	2.60	1.64	0.95	2.55	1.60	2025
0.98	2.60	1.62	0.98	2.60	1.62	•	•	1.53	0.94	2.45	1.51	0.99	2.45	1.46	2024
0.98	2.45	1.47	0.96	2.35	1.39	1.08	2.45	1.37	0.95	2.30	1.35	0.90	2.20	1.30	2023
0.88	2.20	1.32	0.88	2.15	1.27	1.05	2.25	1.20	0.91	2.10	1.19	0.86	2.00	1.14	2022
0.78	1.94	1.16	0.84	2.00	1.16	1.01	2.10	1.09	0.87	1.95	1.08	0.82	1.85	1.03	2021
0.68	1.71	1.03	0.77	1.80	1.03	0.97	1.95	0.98	0.77	1.75	0.98	0.73	1.65	0.92	2020
0.52	1.44	0.92			0.92	0.88	1.75	0.87	0.68	1.55	0.87	0.59	1.40	0.81	2019
0.40	1.21	0.81	•		0.81	0.77	1.50	0.73	0.57	1.30	0.73		-		2018
0.35	1.02	0.67	•		0.67	0.75	1.25	0.50	0.45	0.95	0.50	0.35	0.80	0.45	2017
	0.82		•			-			•	0.65	•	ı			2016
MMD s Yields "AAA" MMD	; Yields	MMDs	MMD 4 Yields "AAA" MMD	Yields	MMD 4	"AAA" MMD	<u>Yields</u>	MMD 3	"AAA" MMD	Yields	MMD <sub>2</sub>	"AAA" MMD	Yields	MMD <sub>1</sub>	Year
Spread from		"AAA"	Spread from		"AAA"	Spread from		"AAA"	Spread from		"AAA"	Spread from		"AAA"	
		Late			Late										
16	1/28/2016		16	1/26/2016		16	1/14/2016		6	1/7/2016		16	1/21/2016		Date of Sale:
ted	Negotiated		ted	Negotiated		ted	Negotiated		ted	Negotiated		ed	Negotiated		Method of Sale:
s & Co.	Stifel Nicolaus & Co.	Sti	s & Co.	Stifel Nicolaus & Co.	Stife	icial, Inc.	Mesirow Financial, Inc.	Mesi	ray	Piper Jaffray		ities, Inc.	Bernardi Securities, Inc.	Berna	Underwriter:
S&P "A+", BAM Insured	"A+", BA	S&P	S&P "A+", AGM Insured	'A+", AG	S&P"	Alnsured	S&P "A", BAM Insured	S&P	4-"	S&P "AA-"		S&P "A+", BAM Insured	A+", BA	S&P "	Rating:
No. 203, IL	O'Fallon THSD No. 203, IL	O'Fall	D 68, IL	Oak Grove SD 68, IL	Oak	y, IL	Calumet City, IL	0	arta, IL	Village of Sparta, IL	Vill	Rock Falls THSD No. 301, IL	lls THSD	Rock Fa	Entity:
onds	BQ, GO Bonds		onds	BQ, GO Bonds	I	onds	BQ, GO Bonds	E	nds	BQ, GO Bonds	-	nds	BQ, GO Bonds	E	Issue type:
00	\$8,900,000		00	\$2,980,000		00	\$4,355,000		00	\$8,395,000		5	\$4,230,000		Par Amount:



## Village of Brookfield, Illinois

similar underlying credit qualities and some that are higher. The Village was able to secure favorable interest rates compared to other issues priced in the market. underwritten by our competitors. Bernardi acted as sole underwriter for the Village of Brookfield Series 2015 bond issue. The chart below compares the Village's bond issue to other issues with We believe our effective marketing strategy is an important reason our underwriting secured a lower borrowing cost than a similar credit quality issues

2.98 0.7 	,			Contraction of the Contraction o					Contract of the last of the la		
		Contract Source Salver Contract Contrac									
		-	•		0.69	2.85	2.16	1	,		2031
	•	0.99	3.33	2.34	1						2030
	2.53	1.00	3.27	227				Total Control			2029
	•	0.98	3.18	2.20		1		-			2028
2.98 0.75		0.97	3.10	2.13	0.72	2.50	1.78				2027
	2.23	0.97	3.02	2.05	0.74	2.40	1.66	0.79	2.95	2.16	2026
2.87 0.75	2.12	0.88	2.83	1.95	0.72	2.25	1.53	0.76	2.80	2.04	2025
2.72 0.71	2.01	0.81	2.65	1.84	0.72	2.10	1.38	0.77	2.70	1.93	2024
2.53 0.67	1.86	0.81	2.53	1.72	0.70	1.90	1.20	0.75	2.55	1.80	2023
2.30 0.62	1.68	0.70	2.29	1.59	0.74	1.75	1.01	0.75	2.35	1.60	2022
2.00 0.58	1,42	0.65	2.09	1.44	0.72	1.55	0.83	0.70	2.10	1.40	2021
1.77 0.60	1.17	0.57	1.83	1.26	0.72	1.45	0.73	0.68	1.90	1.22	2020
1.49 0.60	0,89	0.53	1.66	1.13	0.67	1.30	0.63	0.67	1.65	0.98	2019
1.21 0.60	0.61	0.50	1.49	0.99	0.58	1.10	0.52	0.63	1.40	0.77	2018
0.78 0.55	0.23	0.50	1.27	0.77	0.49	0.85	0.36	0.60	1.15	0.55	2017
		-			•			0.57	0.80	0.23	2016
Spread from Yields "AAA" MMI	"AAA"	Spread from "AAA" MMD	Yields	"AAA"	Spread from Yields "AAA" MMD	Yields	"AAA" MMD 2	Spread from "AAA" MMD	Yields "	"AAA"	<u> Үеаг</u>
9/14/2015		015	12/18/2015		116	2/18/2016		15	10/14/2015		Date of Sale:
Negotiated		nted	Negotiated		ted	Negotiated		ed	Negotiated		Method of Sale:
Stifel Nicolaus & Co.	Stife	rs & Co.	Stem Brothers & Co	Stei	ird & Co.	Robert W. Baird & Co	Robe	ities, Inc.	Bernardi Securities, Inc.	Berna	Underwriter:
S&P "AA-"		S&P "A+" Rated/ AGM Insured	." Rated/	S&P "A+	Aa2"	Moody's "Aa2"	7	Moody's "A1"/ BAM Insured	"A1"/ BA	Moody's	Rating:
City of Sparta, IL	Ω	ıl City, IL	Village of Coal City, IL	Villa	Village of Round Lake Beach, IL	Round L	Village of	kfield, IL	Village of Brookfield, IL	Villag	Entity:
80			BQ			BO			BQ		BQ Status:
GO Bonds		ıds	GO Bonds		ds	GO Bonds		is .	GO Bonds		Issue type:
\$4,410,000		8	\$4,050,000		8	\$5,000,000		8	\$3,145,000		Par Amount:

## City of Chester, Illinois

competitors. marketing strategy is an important reason our underwriting secured a lower borrowing cost than similar and higher credit quality issues underwritten by our and higher underlying credit qualities. The City was able to secure favorable interest rates compared to other issues priced in the market. We believe our effective Bernardi acted as sole underwriter for the City of Newton Series 2015 bond issue. The chart below compares the City's bond issue to other issues with a similar

## Village of Oak Lawn, Illinois

Bernardi acted as senior managing underwriter for the Village of Oak lawn Series 2015 bond issue. The chart below compares the Village's bond issue to other issues underwritten by our competitors. the market. We believe our effective marketing strategy is an important reason our underwriting secured a lower borrowing cost than a similar credit quality issues with similar underlying credit qualities and some that are higher. The Village was able to secure favorable interest rates compared to other issues priced in

	2023	2022	2021	2020	2019	2018	2017	2016	Year		Date of Sale:	Method of Sale:	Underwriter:	Rating:	Entity:	Issue type:	Par Amount:
1 "AAA" MMD from 12/3/2015	1.73	1.57	1.41	1.24	1.08	0.92	0.73	0.34	MMD <sub>1</sub>	"AAA"			Bern	S&P	Villa		
(MD from	2.50	2.35	2.15	1.95	1.65	1.40	1.15	0.80	Yields		12/3/2015	Negotiated	Bernardi Securities, Inc.	"A+", AG	Village of Oak Lawn, IL	BQ, GO Bonds	\$8,475,000
	0.77	0.78	0.74	0.71	0.57	0.48	0.42	0.46	"AAA" MMD	Spread from	15	ted	rities, Inc.	S&P "A+", AGM Insured	Lawn, IL	onds	00
2 "AAA" h	1.84	1.65	1.47	1.33	1.06	0.81	0.57	0.27	MMD <sub>2</sub>	"AAA"			3	S&P	Kan		
MD from	2.55	2.35	2.15	1.95	1.65	1.40	1.10	0.75	Yields		10/1/2015	Negotiated	Mesirow Financial	"A+", BA	County :	BQ, GO Bonds	\$9,225,000
2"AAA" MMD from 10/1/2015	0.71	0.70	0.68	0.62	0.59	0.59	0.53	0.48	"AAA" MMD	Spread from	15	ted	nancial	S&P "A+", BAM Insured	Kane County SD 131, IL	onds	8
, "AAAA" M	1.80	1.60	1.40	1.22	0.98	0.77	0.55	0.27	MMD <sub>3</sub>	"AAA"			Sti	S&P	Rando		
(MD from	2.61	2.36	2.16	1.93	1.64	1.37	1.10	0.73	Yields		10/13/2015	Negotiated	Stifel Nicolaus & Co.	S&P "A", AGM Insured	hh Count	BQ, GO Bonds	\$7,730,000
, "AAA" MMD from 10/13/2015	0.81	0.76	0.76	0.71	0.66	0.60	0.55	0.46	"AAA" MMD	Spread from	)15	ted	s & Co.	MInsured	Randolph County SD 140, IL	onds	00
" "AAA"	1.90	1.71	1.52	1.31	1.10	0.92	0.72	0.30	MMD.	"AAA"			Geo		Town		
MMD from		•	•	2.00	1.80	1.60	1.40	1.00	Yields		11/16/2015	Negotiated	George K. Baum & Co.	S&P "AA"	ship of Ly	BQ, GO Bonds	\$1,345,000
"AAA" MMD from 11/16/2015 s "AAA" MMD from 10/19/2015		•	•	0.69	0.70	0.68	0.68	0.70	"AAA" MMD	Spread from	015	ited	um & Co.	A"	Township of Lyons, Illinois	onds	000
s "AAA" A	1.78	1.58	1.39	1.20	0.96	0.76	0.55	0.27	MMD	"AAA"				S&P	Rando		
(MD from	2.65	2.55	2.35	2.10	1.90	1.65	1.40	1.10			10/19/2015	Negotiated	First Midstate	"A+", BA	lph Count	BQ, GO Bonds	\$2,900,000
10/19/2015	0.87	0.97	0.96	0.90	0.94	0.89	0.85	0.83	Yields "AAA" MMD	Spread from	015	ited	state	S&P "A+", BAM Insured	Randolph County SD 138, IL	onds	<b>10</b> 0

## City of Newton, Illinois

other issues with ratings of "A1"/ "A+" with insurance. The City was able to secure favorable interest rates compared to other issues priced in the market. We by our competitors. believe our effective marketing strategy is an important reason our underwriting secured a lower borrowing cost than a higher credit quality issues underwritten Bernardi acted as sole underwriter for the City of Newton Series 2016 bond issue. The chart below compares the City's non-rated and non-insured bond issue to

	2029	2028	2027	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016	Year		Date of Sale:	Method of Sale:	Underwriter:	Rating:	Entity:	BQ Status:	Issue type:	Par Amount:
ı "AAA" M		- 10	1.91	-	1.74		1.47		1.16		0.92	•	0.67	•	MMD <sub>1</sub>	"AAA"			Berna		Cit			
(MD fron			3.10		2.85		2.60	•	2.20	-	1.80		1.30	0.75	Yields		1/25/2016	Negotiated	rdi Secu	Non-Rated	City of Newton, IL	BQ	GO Bonds	\$1,485,000
1"AAA" MMD from 1/25/2016		-	1.19		1.11	y skey-eskiy	1.13	100 100 100 100	1.04	•	0.88		0.63		"AAA" MMD	Spread from	)16	ited	Bernardi Securities, Inc.	ted	ton, IL		ds	00
2 "AAA" A	•		•		•	•	1.29	1.11	0.93	0.82	0.73	0.63	0.54	-	MMD <sub>2</sub>	"AAA"			Georg	Moo	S. Stickne			
AMD fro	•					•	2.55	2.35	2.20	2.00	1.80	1.60	1.10	0.75	Yields		2/9/2016	Negotiated	e K. Bai	dy's "Al	y Sanita	BQ	GO Bonds	\$2,005,000
"AAA" MMD from 2/9/2016		•				•	1.26	1.24	1.27	1.18	1.07	0.97	0.56		"AAA" MMD	Spread from	16	ted	George K. Baum & Co.	Moody's "A1" Rated	S. Stickney Sanitary District, IL		ds	00
3 "AAA" MMD from 1/27/16	2.07	2.00	1.91	1.84	1.74	1.62	1.47	1.32	1.16	1.03					MMD <sub>3</sub>	"AAA"			Stif	S&P'	Oak G			
AMD from	3.05	3.00	2.90	2.85	2.75	2.60	2.35	2.15	2.00	1.80					Yields		1/27/2016	Negotiated	Stifel Nicolaus & Co.	A+"/ A	ove SD	BQ	GO Bonds	\$2,980,000
n 1/27/16	0.98	1.00	0.99	1.01	1.01	0.98	0.88	0.83	0.84	0.77			•		"AAA" MMD	Spread from	016	ated	us & Co.	S&P "A+"/ AGM Insured	Oak Grove SD 68, IL 2016B		ıds	000

6) PROFESSIONAL STAFF BIOGRAPHIES

Ronald P. Bernardi, President and CEO rbernardi@bernardisecurities.com/312.281.2030

Role: Will lead the marketing strategy for the District's proposed bond issuance.

of Chicago, a Trustee of the ULC Foundation for Boys & Girls Clubs and founding chairman of the Lake Forest, Illinois High School Foundation. industry. He is a graduate of Bucknell University with a BA in Economics. He is a former Board Member and Treasurer of the Union League Club Mr. Bernardi is President & Chief Executive Officer of Bernardi Securities, Inc. with over thirty three years of experience in the municipal bond

Lou Lamberti, Senior Vice President

\*\*Idamberti@bernardisecurities.com/312.281.2022\*\*

\*\*Table Translation\*\*

\*\*T

Role: Head Underwriter and will be responsible for underwriting and pricing responsibilities on the issue.

24, 52, 53, 63 and 7 securities licenses. Mr. Lamberti is Principal and Senior Vice President, has over thirty two years of experience in the fixed income industry in various areas billion in municipal bond transactions. A 1981 graduate of Indiana University, he is a member of the Municipal Bond Club Chicago and holds Series including trading, underwriting, public finance sales and operations. He has been involved in the marketing, trading and underwriting of over \$2

rvail@bernardisecurities.com/312.281.2014 Robert P. Vail, Senior Vice President/ Managing Director of Public Finance (PRIMARY CONTACT)

Advisors working together on the potential bond issues to ensure a successful refinancing. Role: Lead Investment banker on the transaction and will be in direct contact with all areas of the firm, the District and the District's

structuring. Bob holds a B.S. in Finance from the University of Kentucky and the Series 52, 53 and 63 securities licenses. knowledge in advanced and current refunding bond issues, alternate revenue source bonds, enterprise system revenue issues, and debt and levy districts, and park districts throughout Illinois find immediate and future financing, refinancing and debt restructuring solutions. He has extensive revenue-backed bond issues for client's in both capped and non-tax capped counties. Bob has helped numerous municipalities, counties, school Mr. Vail joined the firm in 1998 and manages the Public Finance office in Chicago. Bob is responsible for structuring general obligation and

## 7) REGULATORY COMPLIANCE AND REQUIRED DISCLOSURES

complete compliance with MSRB rule G-37 concerning political contributions. There are no prohibitions on municipal securities business imposed in derivative agreements, or any principal in the firm's municipal bond or public finance operations to engage in any business activity. We are in federal or state authority barring, suspending or otherwise limiting the right of the firm, its management, any subsidiary engaging as a counterparty There are no criminal investigations or pertinent litigation pending against our firm. There have not been any orders, judgments or decrees of any

## MSRB RULE G-23 DISCLOSURE, G-17 DISCLOSURE and SEC MUNICIPAL ADVISOR RULE

In recent years, Congress has enacted legislation seeking to reform financial markets in the wake of the 2008-2009 financial crisis. One of the has led to a series of regulatory changes governing municipal securities. most prominent pieces of legislation is the Dodd-Frank Wall Street Reform and Consumer Protection Act. The implementation of Dodd-Frank

state, or self-regulatory entity with respect to their municipal advisory activities. unregulated, and municipal advisors were generally not required to register with the Securities Exchange Commission (SEC) or any other federal, Until the passage of the Dodd-Frank Act, the activities of municipal advisors (commonly referred to as "financial advisors") were largely

amended by the Dodd-Frank Act, grants the MSRB regulatory authority over municipal advisors when advising municipal entities. The Dodd-Frank Act amended the Exchange Act to require municipal advisors to register with the Commission. In addition, the Exchange Act, as

Rulemaking Board (MSRB) require Bernardi Securities, Inc. to define its role at the earliest stages of our relationship with the potential issuer. The SEC Municipal Advisor Rule, the 2011 amendments to Rule G-23, and the 2012 amendments to Rule G-17, of the Municipal Securities

interests that may differ from yours. distribute these securities to investors. It is important for you to understand that in this role Bernardi Securities, Inc. has financial and other transaction, and not as a municipal advisor, financial advisor, or fiduciary. As an underwriter, our purchase of securities will be with a view to Bernardi Securities, Inc. will only serve as an underwriter. As an underwriter, we will be acting as a principal in a commercial, arms' length



fair and reasonable prices must be balanced with the duty to sell securities to investors at fair and reasonable prices. MSRB Rule G-17 requires us to deal fairly at all times with both municipal issuers and investors. Our duty to purchase securities from an issuer at

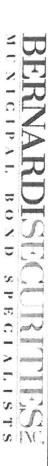
Inc. has registered with the SEC as an Independent Municipal Advisor. qualifications, and failure to place the duty of loyalty to their clients ahead of their own interests. As of September 23, 2014 Speer Financial, including "pay to play" practices, undisclosed conflicts of interest, advice rendered by financial advisors without adequate training or requirements and regulatory standards are intended to mitigate some of the problems observed with the conduct of some municipal advisors, advice to or on behalf of, or to solicit, municipal entities or certain other persons without registering with the SEC. The new registration SEC. This new registration requirement, which became effective October 1, 2010, makes it unlawful for any municipal advisor to provide certain Section 975 of the Dodd-Frank Act created a new class of regulated persons, "municipal advisors," and requires these advisors to register with the

for Proposal (RFP) Exemption defined in the SEC's Municipal Advisor Rule. This information has been provided directly to the Issuer's Advisor with the intent of being distributed in compliance with the Request

Anthony F. Miceli has not been employed by Bernardi Securities, Inc. within the past two years.

receiving a formal RFP, is allowed to provide advice on these specific areas operating under the RFP exemption section of the rule: It is important for you to understand that under the new regulatory standards effective July 1, 2014 Bernardi Securities, Inc., after

- Advice regarding the structure, timing, terms, and other similar matters concerning a particular issuance of municipal securities (except as otherwise provided herein with respect to advice on investment strategies, municipal derivatives, or other activities identified by the Commission as outside the scope of an underwriting)
- Preparation of rating strategies and presentations related to the issuance being underwritten
- Preparations for and assistance with investor "road shows" and investor discussions related to the issuance being underwritten
- Advice regarding retail order periods and institutional marketing if the municipal entity has determined to engage in a negotiated sale
- Assistance in the preparation of the preliminary and final official statements for the municipal securities
- certificates, and opinions needed for such closing Assistance with the closing of the issuance of municipal securities, including negotiation and discussion with respect to all documents,
- system of the Depository Trust Company Coordination with respect to obtaining CUSIP numbers and the registration of the issue of municipal securities with the book-entry only



- Preparation of post-sale reports for such municipal securities
- Structuring of refunding escrow cash flow requirements necessary to provide for the refunding and defeasance of an issue of municipal securities. Subject to independent escrow verification.

analysis or strategic services with respect to overall financing options, debt capacity constraints, debt portfolio impacts, analysis of effects of campaign; advice that is not specific to a particular issuance of municipal securities on which a person is serving as underwriter and that involves body of a municipal entity or obligated person should approve or authorize an issuance of municipal securities; advice on a bond election of sale (competitive sale or negotiated sale) a municipal entity should use for an issuance of municipal securities; advice on whether a governing It is important for you to understand that under rules effective July 1, 2014 all broker-dealers without exception are prohibited from providing regarding review of responses to such requests, including matters regarding compensation of such underwriters or other professionals requests for proposals or requests for qualification for the selection of underwriters or other professionals for a project financing and advice not related to a particular issuance of municipal securities on which a person is serving as an underwriter; or advice regarding the terms of and actions taken on behalf of a municipal entity or obligated person between financing transactions; advice on overall financial controls that are rating strategy that is not related to a particular issuance of municipal securities on which a person is serving as an underwriter, including advice planning and analyses and budget implementation issues with respect to debt issuance and collateral budgetary impacts; advice on an overall platform calculations, and preparation of notices of sale; preparation of financial feasibility analyses with respect to new projects; budget issuers with competitive sales, including bid verification, true interest cost (TIC) calculations and reconciliations, verifications of bidding debt or expenditures under various economic assumptions, or other impacts of funding or financing capital projects or working capital; assisting issuers with: advice on investment strategies; advice on municipal derivatives (including derivative valuation services); advice on what method

If the Issuer engages Bernardi Securities, Inc., the designation of Bernardi Securities, Inc. as underwriter applies solely to this issue

or obligated person and does not owe a fiduciary duty pursuant to Section 15B of the Exchange Act to the municipal entity or obligated person topics, and other publicly available information and are not to be construed as a recommendation or advice. Bernardi Securities, Inc. is not with respect to the information and material contained in this communication. Bernardi Securities, Inc. is acting for its own interests. The recommending an action to the municipal entity or obligated person. Bernardi Securities, Inc. is not acting as an advisor to the municipal entity external advisors and experts that the municipal entity or obligated person deems appropriate before acting on this information or material. municipal entity or obligated person should discuss any information and material contained in this communication with any and all internal or Until Bernardi is engaged on a particular transaction, the discussions between the Issuer and Bernardi are based solely on general market issues,



energy). regarding various government financing programs and incentives (e.g., programs that promote energy conservation and the use of renewable general characteristics, risks, advantages, and disadvantages of these debt financing structures; and (e) factual and educational information debt, variable rate debt, general obligation debt, debt secured by various types of revenues, or insured debt), including a comparison of the specified by a municipal entity or obligated person; (d) factual information describing various types of debt financing structures (e.g., fixed rate credits); (c) information regarding a financial institution's currently-available investments (e.g., the terms, maturities, and interest rates at which regarding issuance activity for municipal securities or current market interest rates or index rates for different types of bonds or categories of involving municipal financial products or issuances of municipal securities); (b) general market and financial information (e.g., market statistics assumptions, opinions, or views. Examples of this type of general information include: (a) information regarding a person's professional entity or obligated person with information that does not involve a recommendation, such as factual information that does not contain subjective the financial institution offers these investments) or price quotes for investments available for purchase or sale in the market that meet criteria qualifications and prior experience (e.g., lists, descriptions, terms, or other information regarding prior experience on completed transactions The SEC believes that a person could rely on the general information exclusion from advice under the Final Rules when providing a municipal



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Insured: Kendall County & Kendall Counties Forest Preserve

Management

Property: 13986 McKanna Rd

Minooka, IL 60447

Claim Rep.: Sean Pappas Cellular: (815) 993-2858
Business: 1100 S Main St E-mail: sbp@ljshaw.com

Lombard, IL 60148

Estimator: Sean Pappas Cellular: (815) 993-2858
Business: 1100 S Main St E-mail: sbp@ljshaw.com

Lombard, IL 60148

Claim Number: 160218W021 Policy Number: ICRMT2016040 Type of Loss: Wind Damage

Date Contacted: 2/25/2016

Date of Loss: 2/19/2016 Date Received: 2/25/2016

Date Inspected: 2/29/2016 Date Entered: 3/10/2016 7:48 AM

Price List: ILPR8X\_MAR16

Restoration/Service/Remodel

Estimate: 63309

Any deletions, alterations or changes in the attached estimate must be agreed to by the insurance carrier. Costs incurred without the carrier's prior review and approval will not be considered for payment.

This estimate is subject to coverage under the policy and review and acceptance by the insurance carrier.



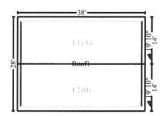
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## 63309

## Power pole invoices

DESCRIPTION	QUANTITY	UNIT PRICE	TAX	RCV	DEPREC.	ACV
Electrical (Bid Item) - Riemenschneider Electric*	1.00 EA	1,350.00	0.00	1,350.00	(0.00)	1,350.00
Detach and rehang lines on power poles						
2. Electrical (Bid Item)- R&R Electric*	1.00 EA	1,400.00	0.00	1,400.00	(0.00)	1,400.00
Install 2 poles						
3. Electrical (Bid Item) - new poles*	2.00 EA	1,200.00	0.00	2,400.00	(0.00)	2,400.00
Invoice not received yet, this was the verbal cost provide	ed at time of inspe	ection.				
Totals: Power pole invoices		) <u>(192</u>	0.00	5,150.00	0.00	5,150.00

### Main Level



## Roof1

1504.81 Surface Area155.20 Total Perimeter Length

15.05 Number of Squares38.00 Total Ridge Length

DESCRIPTION	QUANTITY	UNIT PRICE	TAX	RCV	DEPREC.	ACV
4. Remove Tear off, haul and dispose of comp. shingles - Laminated	7.52 SQ	51.86	0.00	389.99	(182.00)	207.99
5. Remove Additional charge for steep roof greater than 12/12 slope	7.52 SQ	23.75	0.00	178.60	(0.00)	178.60
6. Additional charge for steep roof - 10/12 - 12/12 slope	8.27 SQ	53.21	0.00	440.05	(0.00)	440.05
7. Remove Additional charge for high roof (2 stories or greater)	7.52 SQ	4.60	0.00	34.59	(0.00)	34.59
8. Additional charge for high roof (2 stories or greater)	8.28 SQ	14.95	0.00	123.79	(0.00)	123.79
9. Laminated - High grd - comp. shingle rfg w/out felt	8.33 SQ	203.23	0.00	1,692.91	(592.52)	1,100.39
10. Roofer - per hour	8.00 HR	103.73	0.00	829.84	(0.00)	829.84
Additional labor to complete repairs to roof.					· · · · · · · · · · · · · · · · · · ·	
Totals: Roof1			0.00	3,689.77	774.52	2,915.25
Total: Main Level			0.00	3,689.77	774.52	2,915.25
Line Item Totals: 63309		15 10	0.00	8,839.77	774.52	8,065.25



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## **Grand Total Areas:**

0.00	SF Walls	0.00	SF Ceiling	0.00	SF Walls and Ceiling
0.00	SF Floor	0.00	SY Flooring	0.00	LF Floor Perimeter
0.00	SF Long Wall	0.00	SF Short Wall	0.00	LF Ceil. Perimeter
0.00	Floor Area	0.00	Total Area	0.00	Interior Wall Area
320.93	Exterior Wall Area	0.00	Exterior Perimeter of		
			Walls		
		1 20 12 12 12 1			
1,504.81	Surface Area	15.05	Number of Squares	310.40	Total Perimeter Length
38.00	Total Ridge Length	0.00	Total Hip Length		



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## **Summary for Building**

Line Item Total		8,839.77	
Replacement Cost Value Less Depreciation		<b>\$8,839.77</b> (774.52)	
Actual Cash Value Less Deductible	[Full Deductible = 10,000.00]	<b>\$8,065.25</b> (8,065.25)	1
Net Claim		\$0.00	
Total Depreciation Less Residual Deductible	[Full Residual Deductible = 1,934.75]	774.52 (774.52)	
Total Recoverable Depreciation		0.00	_
Net Claim if Depreciation is Recov	ered	\$0.00	=

Sean Pappas

63309 Page: 4



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## Recap by Room

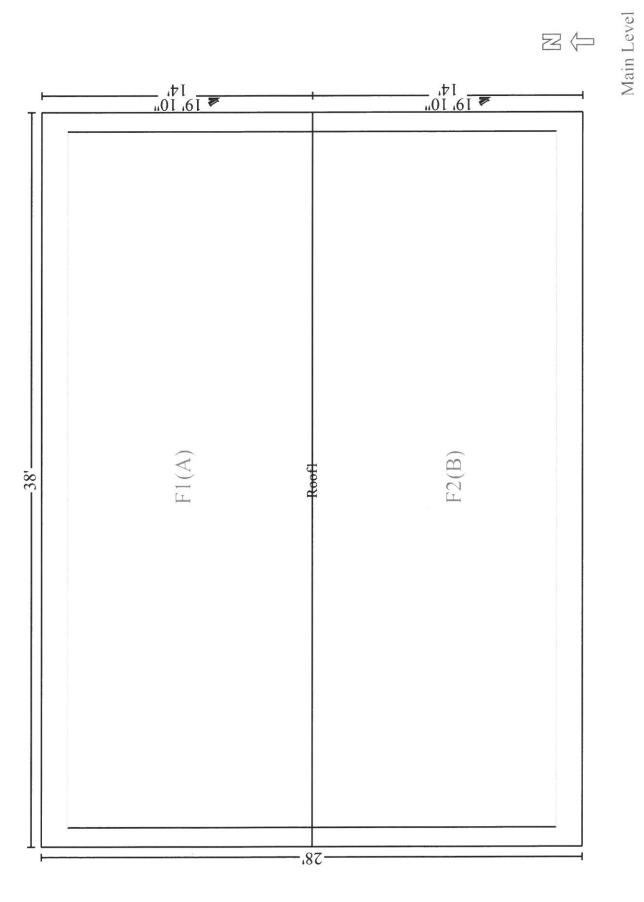
Estimate: 63309 Power pole invoices	5,150.00	58.26%
Area: Main Level Roof1	3,689.77	41.74%
Area Subtotal: Main Level	3,689.77	41.74%
Subtotal of Areas	8,839.77	100.00%
Total	8,839.77	100.00%



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## Recap by Category with Depreciation

Items	RCV	Deprec.	ACV
GENERAL DEMOLITION	603.18	182.00	421.18
ELECTRICAL	5,150.00		5,150.00
ROOFING	3,086.59	592.52	2,494.07
Subtotal	8,839.77	774.52	8,065.25



## Hey and Associates, Inc.

Engineering, Ecology and Landscape Architecture

MILWAUKEE, WISCONSIN

26575 W. COMMERCE DRIVE, SUITE 601 VOLO, ILLINOIS 60073 PHONE (847) 740-0888 FAX (847) 740-2888

CHICAGO, ILLINOIS

March 23, 2016

Mr. Dave Guritz Kendall County Forest Preserve District 110 West Madison Street Yorkville, IL 60560

Proposal No.: 16-0056

Re: Baker Woods Wetland Bank Minooka, Kendall County, IL

### Dear Dave:

Hey and Associates, Inc. (Hey) is pleased to provide this proposal for services to evaluate the Baker Woods Forest Preserve property near Minooka, Illinois for suitability for a wetland mitigation bank. This work effort would include a concept-level evaluation of the following factors to consider the property for development and operation of a wetland mitigation bank within the Rock Island District U.S. Army Corps of Engineers (USACE).

Based on Hey's experience with other mitigation banks in northeastern Illinois and the federal Mitigation Rule, the evaluation would consider the following components:

- 1) Hey will conduct a due diligence investigation of site constraints using available site data and online information. This would include historic/archeological, rare, threatened and endangered species, floodplain, and other items that could constitute constraints.
- Hey will evaluate engineering and ecological considerations and develop a concept-level feasibility assessment plan for the property, assuming no major issues are discovered in Task
   This will include consideration of drainage and stormwater constraints, topography and grading considerations, and ecological context.
- 3) An estimate of the acres of credit that could be generated by a bank at this location will be provided based on the conceptual plan produced as a result of Task 2. This will include possible wetland creation, wetland restoration, wetland enhancement, and buffers at the customary credit ratios.
- 4) Hey will conduct an analysis to examine the current market value of credits in this watershed and county, the availability of credits from other sources (banks), and the anticipated demand for credits. This will also consider the current requirements of regulations at the county, state, and federal level within the watershed.
- 5) Hey will produce summary exhibits that depict the soils, drain tiles, mapped wetlands, floodplain, and other relevant features based on available information. This will also include an exhibit of conceptual site plan prepared in Task 2.

Mr. Dave Guritz 16-0056 March 23, 2016 Page 2

- 6) Hey will participate in one pre-application meeting with the Interagency Review Team (IRT) to seek their input on the feasibility of the Baker Woods property as a Wetland Mitigation Bank permitted within the Rock Island District. This could be an on-site meeting or an office meeting.
- 7) If the results of Tasks 1-6 are all favorable for the establishment of a mitigation bank, Hey will develop a concept-level preliminary cost estimate for design, permitting, implementation and long-term management of the concept plan for the property. This would allow an estimate of cost per acre of credit to compare with current market prices per acre of credit.
- 8) Hey will provide our recommendations for the establishment of a wetland mitigation bank at Baker Woods Forest Preserve in a summary narrative document. Our recommendations will include next steps and an outline of the necessary permitting process. This task would include a presentation to the appropriate Kendall County elected officials and staff to present our findings.

Hey would provide the services for Tasks 1-6 for a Lump Sum cost of \$9,000, and then if the results of those Tasks were favorable, would complete Tasks 7-8 for an additional \$3,000 lump sum cost for a total cost of \$12,000. Reimbursable expenses shall be in addition to the lump sum fees noted above and include, but are not necessarily limited to, travel, reproductions, shipping/delivery, aerial photographs, phone and other communication charges, consultants and subcontractor fees, equipment and supply costs related to the execution of the project. We estimate reimbursable expenses at \$500. Any additional meetings or supplemental work would be in addition to the above amount or by separate proposal. Our Standard Terms and Conditions are attached.

If this agreement is acceptable, please sign below and return this proposal to our office. Upon receipt, we will sign and return a fully executed copy for your records. This proposal is valid for 60 days from the date of this letter. Should you have any questions, please contact the project manager, Vincent Mosca, at our Volo office.

Hey and Associates, Inc.	Kendall County Forest Preserve District	
	1 ofest 1 reserve District	
Attest	Attest	
Date	Date	